UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 30, 2020

DUCOMMUN INCORPORATED

(Exact name of registrant as specified in its charter)

001-08174

Delaware

95-0693330

(State or other ju of incorpora		(Commission File Number)	(IRS Employer Identification No.)	
	200 Sandpointe Ave	enue, Suite 700 , Santa Ana, Califo	ornia 92707-5759	
	(Addres	s of principal executive offices)	(Zip Code)	
	Registrant's telephone	number, including area code (657	335-3665	
	(Former name or f	N/A former address, if changed since last repo	rt.)	
Check the appropr following provisio	riate box below if the Form 8-K filing is intended ons:	to simultaneously satisfy the filing	obligation of the registrant under any of the	
	Written communications pursuant to Rule 425 un	nder the Securities Act (17 CFR 23)	0.425)	
	Soliciting material pursuant to Rule 14a-12 unde	er the Exchange Act (17 CFR 240.1	4a-12)	
	Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange	Act (17 CFR 240.14d-2(b))	
	Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange	Act (17 CFR 240.13e-4(c))	
Securities registere	ed pursuant to Section 12(b) of the Act:			
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered	
Co	mmon Stock, \$.01 par value per share	DCO	New York Stock Exchange	
	mark whether the registrant is an emerging growt 2b-2 of the Securities Exchange Act of 1934 (240	1 0	of the Securities Act of 1933 (230.405 of this	
			Emerging growth company	
any new or revise	owth company, indicate by check mark if the regi d financial accounting standards provided pursua		ended transition period for complying with	
Exchange Act.				

Item 2.02 Results of Operations and Financial Condition.

Ducommun Incorporated issued a press release on April 30, 2020 in the form attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Exhibit Title or Description

99.1 <u>Ducommun Incorporated press release issued on April 30, 2020.</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 30, 2020

<u>DUCOMMUN INCORPORATED</u> (Registrant)

By: /s/ Christopher D. Wampler

Christopher D. Wampler

Vice President, Interim Chief Financial Officer and Treasurer, and

Controller and Chief Accounting Officer

200 Sandpointe Avenue I Suite 700 Santa Ana, CA 92707-5759 657.335.3665 www.ducommun.com



NEWS RELEASE

Ducommun Incorporated Reports Results for the First Quarter Ended March 28, 2020

Strong Quarterly Results Buoyed by Defense Business; Company Adapting to COVID-19 Pandemic

SANTA ANA, California (April 30, 2020) – Ducommun Incorporated (NYSE:DCO) ("Ducommun" or the "Company") today reported results for its first quarter ended March 28, 2020.

First Quarter 2020 Highlights

- Revenue was \$173.5 million
- Net income of \$7.9 million, or \$0.67 per diluted share
- Gross margin increased 50 basis points year-over-year to 21.2%
- Operating margin increased 30 basis points year-over-year to 7.8%
- Adjusted EBITDA increased 10.3% year-over-year to \$23.2 million

"Though a very difficult time for our nation, the Ducommun team overcame some significant challenges in the quarter with the safety and health of our employees being the number one priority. Strict safety protocols have been deployed throughout all of our operations and we continue to follow health orders from the state and local authorities. Despite the challenges, the team posted excellent numbers for the quarter, reporting revenues of \$173.5 million which was the ninth consecutive quarter of year over year growth. The Company also increased gross margin year over year again for the eighth straight quarter to 21.2%, as we continue to drive productivity, operational improvements, cost reductions and high value added product offerings. Our team was also very proactive in January adjusting costs due to the 737 MAX production shutdown utilizing furloughs and other actions to ensure our operations were aligned with the production requirements," said Stephen G. Oswald, chairman, president and chief executive officer.

Oswald continued, "The Company ended the quarter with a backlog* of \$876 million, with continued strength across numerous key defense platforms. As mentioned last quarter, we have spent a good amount of time during the past few years improving the performance of our defense operations and business development team and are now seeing the results. Operating Margins also increased in Q1 year over year by 30 basis points to 7.8% and adjusted EBITDA was \$23.2 million, an increase of 10.3% from last year.

"The new Ducommun Foundation also has pledged \$1 million in donations to help local charities such as the United Way in areas which we operate, already deploying \$700,000. The team continues to remain focused and motivated as we work through this unprecedented pandemic to deliver for our customers, shareholders and all other stakeholders."

First Quarter Results

Net revenue for the first quarter of 2020 was \$173.5 million compared to \$172.6 million for the first quarter of 2019. The year-over-year increase of 0.5% was primarily due to the following:

- \$24.2 million higher revenue in the Company's military and space end-use markets due to higher build rates on military fixed-wing aircraft platforms, various missile platforms, and other military and space platforms; partially offset by
- \$23.0 million lower revenue in the Company's commercial aerospace end-use markets due to lower build rates on large aircraft platforms.

Net income for the first quarter of 2020 was \$7.9 million, or \$0.67 per diluted share, compared to \$7.5 million, or \$0.64 per diluted share, for the first quarter of 2019. This reflects a \$1.1 million increase in gross profit due to higher revenue and lower compensation and benefit costs.

Gross profit for the first quarter of 2020 was \$36.8 million, or 21.2% of revenue compared to gross profit of \$35.7 million, or 20.7% of revenue, for the first quarter of 2019. The increase in gross margin year-over-year was due to lower compensation and benefit costs.

Operating income for the first quarter of 2020 was \$13.6 million, or 7.8% of revenue, compared to \$12.8 million, or 7.5% of revenue, in the comparable period last year. The year-over-year increase of \$0.8 million was due to higher revenue.

Interest expense for the first quarter of 2020 was \$4.2 million compared to \$4.4 million in the comparable period of 2019. The year-over-year decrease was due to lower interest rates, partially offset by a higher outstanding balance on Credit Facilities driven by the acquisition of Nobles Worldwide, Inc. ("Nobles") in October 2019, and higher net draw down on the Revolving Credit Facility, including \$50.0 million as cash on hand.

Adjusted EBITDA for the first quarter of 2020 was \$23.2 million, or 13.4% of revenue, compared to \$21.1 million, or 12.2% of revenue, for the comparable period in 2019, an increase of 10.3%.

During the first quarter of 2020, the net cash used by operations was \$12.0 million compared to \$1.7 million during the first quarter of 2019. The change year-over-year was due to higher accounts receivable and higher inventories, partially offset by higher net income.

* The Company defines backlog as potential revenue and is based on customer placed purchase orders and long-term agreements ("LTAs") with firm fixed price and firm delivery dates of 24 months or less. Backlog as of March 28, 2020 was \$876.4 million compared to \$910.2 million as of December 31, 2019. Under ASC 606, the Company defines remaining performance obligations as customer placed purchase orders with firm fixed price and firm delivery dates. The remaining performance obligations disclosed under ASC 606 as of March 28, 2020 were \$726.8 million compared to \$745.3 million as of December 31, 2019.

Business Segment Information

Electronic Systems

Electronic Systems segment net revenue for the quarter ended March 28, 2020 was \$98.1 million, compared to \$84.2 million for the first quarter of 2019. The year-over-year increase was primarily due to the following:

- \$12.9 million higher revenue within the Company's military and space end-use markets due to higher build rates on military fixed-wing aircraft platforms and various missile platforms, partially offset by lower build rates on other military and space platforms; and
- \$1.4 million higher revenue within the Company's commercial aerospace end-use markets due to higher build rates on other commercial aerospace platforms.

Electronic Systems segment operating income for the quarter ended March 28, 2020 was \$15.1 million, or 15.4% of revenue, compared to \$9.2 million, or 10.9% of revenue, for the comparable quarter in 2019. The year-over-year increase of \$5.9 million was due to favorable manufacturing volume and favorable product mix.

Structural Systems

Structural Systems segment net revenue for the quarter ended March 28, 2020 was \$75.4 million, compared to \$88.4 million for the first quarter of 2019. The year-over-year decrease was due to the following:

- \$24.3 million lower revenue within the Company's commercial aerospace end-use markets due to lower build rates on large aircraft platforms; partially offset by
- \$11.3 million higher revenue within the Company's military and space end-use markets due to higher build rates on other military and space platforms and military fixed-wing aircraft platforms.

Structural Systems segment operating income for the quarter ended March 28, 2020 was \$5.4 million, or 7.2% of revenue, compared to \$10.5 million, or 11.9% of revenue, for the comparable quarter in 2019. The year-over-year decrease of \$5.2 million was due to unfavorable manufacturing volume and unfavorable product mix, partially offset by lower compensation and benefit costs.

Corporate General and Administrative ("CG&A") Expenses

CG&A expenses for the first quarter of 2020 were \$6.9 million, or 4.0% of total Company revenue, compared to \$6.9 million, or 4.0% of total Company revenue, for the comparable quarter in the prior year so it was essentially flat.

Conference Cal

A teleconference hosted by Stephen G. Oswald, the Company's chairman, president, and chief executive officer, and Christopher D. Wampler, the Company's vice president, interim chief financial officer and treasurer, and controller and chief accounting officer will be held today, April 30, 2020 at 2:00 p.m. PT (5:00 p.m. ET) to review these financial results. To participate in the teleconference, please call 844-239-5278 (international 574-990-1017) approximately 10 minutes prior to the conference time. The participant passcode is 8876975. Mr. Oswald and Mr. Wampler will be speaking on behalf of the Company and anticipate the call (including Q&A) to last approximately 45 minutes.

This call is being webcast and can be accessed directly at the Ducommun website at <u>Ducommun.com</u>. Conference call replay will be available after that time at the same link or by dialing 855-859-2056, passcode 8876975.

About Ducommun Incorporated

Ducommun Incorporated delivers value-added innovative manufacturing solutions to customers in the aerospace, defense and industrial markets. Founded in 1849, the Company specializes in two core areas - Electronic Systems and Structural Systems - to produce complex products and components for commercial aircraft platforms, mission-critical military and space programs, and sophisticated industrial applications. For more information, visit <u>Ducommun.com</u>.

Forward Looking Statements

This press release and any attachments include "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, in particular, earnings guidance and any statements about the Company's plans, strategies and prospects. The Company generally uses the words "may," "will," "could," "expect," "anticipate," "believe," "estimate," "plan," "intend," "continue" and similar expressions in this press release and any attachments to identify forward-looking statements. The Company bases these forward-looking statements on its current views with respect to future events and financial performance. Actual results could differ materially from those projected in the forward-looking statements. These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: whether the anticipated pre-tax restructuring charges will be sufficient to address all anticipated restructuring costs, including related to employee separation, facilities consolidation, inventory write-down and other asset impairments; whether the expected cost savings from the restructuring will ultimately be obtained in the amount and during the period anticipated; whether the restructuring in the affected areas will be sufficient to build a more cost efficient, focused, higher margin enterprise with higher returns for the Company's shareholders; the impact of the Company's debt service obligations and restrictive debt covenants; the Company's end-use markets are cyclical; the Company depends upon a selected base of industries and customers; a significant portion of the Company's business depends upon U.S. Government defense spending; the Company is subject to extensive regulation and audit by the Defense Contract Audit Agency; contracts with some of the Company's customers contain provisions which give the its customers a variety of rights that are unfavorable to the Company; further consolidation in the aerospace industry could adversely affect the Company's business and financial results; the Company's ability to successfully make acquisitions, including its ability to successfully integrate, operate or realize the projected benefits of such businesses; the Company relies on its suppliers to meet the quality and delivery expectations of its customers; the Company uses estimates when bidding on fixed-price contracts which estimates could change and result in adverse effects on its financial results; the impact of existing and future laws and regulations; the impact of existing and future accounting standards and tax rules and regulations; environmental liabilities could adversely affect the Company's financial results; cyber security attacks, internal system or service failures may adversely impact the Company's business and operations; the ultimate geographic spread, duration and severity of the coronavirus (COVID-19) outbreak, and the effectiveness of actions taken, or actions that may be taken, by governmental authorities to contain the outbreak or treat its impact, and other risks and uncertainties, including those detailed from time to time in the Company's periodic reports filed with the Securities and Exchange Commission. You should not put undue reliance on any forward-looking statements. You should understand that many important factors, including those discussed herein, could cause the Company's results to differ materially from those expressed or suggested in any forward-looking statement. Except as required by law, the Company does not undertake any obligation to update or revise these forward-looking statements to reflect new information or events or circumstances that occur after the date of this news release, April 30, 2020, or to reflect the occurrence of unanticipated events or otherwise. Readers are advised to review the Company's filings

with the Securities and Exchange Commission (which are available from the SEC's EDGAR database at www.sec.gov).

Note Regarding Non-GAAP Financial Information

This release contains non-GAAP financial measures, including Adjusted EBITDA (which excludes interest expense, income tax expense, depreciation, amortization, and stock-based compensation expense).

The Company believes the presentation of these non-GAAP measures provide important supplemental information to management and investors regarding financial and business trends relating to its financial condition and results of operations. The Company's management uses these non-GAAP financial measures along with the most directly comparable GAAP financial measures in evaluating the Company's actual and forecasted operating performance, capital resources and cash flow. The non-GAAP financial information presented herein should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The Company discloses different non-GAAP financial measures in order to provide greater transparency and to help the Company's investors to more meaningfully evaluate and compare Ducommun's results to its previously reported results. The non-GAAP financial measures that the Company uses may not be comparable to similarly titled financial measures used by other companies. We define backlog as potential revenue and is based on customer placed purchase orders and long-term agreements ("LTAs") with firm fixed price and expected delivery dates of 24 months or less. The majority of the LTAs do not meet the definition of a contract under ASC 606 and thus, the backlog amount disclosed herein is greater than the remaining performance obligations disclosed under ASC 606. Backlog is subject to delivery delays or program cancellations, which are beyond our control. Backlog is affected by timing differences in the placement of customer orders and tends to be concentrated in several programs to a greater extent than our net revenues. Backlog in industrial markets tends to be of a shorter duration and is generally fulfilled within a three month period. As a result of these factors, trends in our overall level of backlog may not be indicative of trends in our future net revenues.

CONTACTS:

Christopher D. Wampler, Vice President, Interim Chief Financial Officer and Treasurer, and Controller and Chief Accounting Officer, 657.335.3665

Chris Witty, Investor Relations, 646.438.9385, cwitty@darrowir.com

[Financial Tables Follow]

DUCOMMUN INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Dollars in thousands)

	March 28 2020	1	December 31, 2019	
Assets				
Current Assets				
Cash and cash equivalents	\$ 65,5	599 \$	39,584	
Accounts receivable, net	81,6	327	67,133	
Contract assets	117,2	213	106,670	
Inventories	119,7	751	112,482	
Production cost of contracts	7,8	359	9,402	
Other current assets	4,7	733	5,497	
Total Current Assets	396,7	782	340,768	
Property and equipment, Net	114,7	732	115,216	
Operating lease right-of-use assets	18,5	519	19,105	
Goodwill	170,8	390	170,917	
Intangibles, net	134,5	532	138,362	
Non-current deferred income taxes		60	55	
Other assets	6,3	322	6,006	
Total Assets	\$ 841,8	337 \$	790,429	
Liabilities and Shareholders' Equity				
Current Liabilities				
Accounts payable	\$ 76,9	970 \$	82,597	
Contract liabilities	27,8	378	14,517	
Accrued and other liabilities	28,0)48	37,620	
Operating lease liabilities	3,0	049	2,956	
Current portion of long-term debt	7,0	000	7,000	
Total Current Liabilities	142,9	945	144,690	
Long-term debt, less current portion	343,6	325	300,887	
Non-current operating lease liabilities	16,9	937	17,565	
Non-current deferred income taxes	18,3	L47	16,766	
Other long-term liabilities	17,7	756	17,721	
Total Liabilities	539,4	110	497,629	
Commitments and contingencies				
Shareholders' Equity				
Common stock		L16	116	
Additional paid-in capital	89,8	320	88,399	
Retained earnings	220,4	183	212,553	
Accumulated other comprehensive loss	(7,9	992)	(8,268)	
Total Shareholders' Equity	302,4	127	292,800	
Total Liabilities and Shareholders' Equity	\$ 841,8	337 \$	790,429	

DUCOMMUN INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(Dollars in thousands, except per share amounts)

		Three Months Ended			
			March 30, 2019		
Net Revenues	\$	173,475	\$	172,566	
Cost of Sales		136,671		136,872	
Gross Profit		36,804		35,694	
Selling, General and Administrative Expenses		23,178		22,846	
Operating Income		13,626		12,848	
Interest Expense		(4,246)		(4,351)	
Income Before Taxes		9,380		8,497	
Income Tax Expense		1,450		1,025	
Net Income	\$	7,930	\$	7,472	
Earnings Per Share	<u></u>				
Basic earnings per share	\$	0.68	\$	0.65	
Diluted earnings per share	\$	0.67	\$	0.64	
Weighted-Average Number of Common Shares Outstanding					
Basic		11,610		11,434	
Diluted		11,855		11,755	
Gross Profit %		21.2 %)	20.7 %	
SG&A %		13.4 %)	13.2 %	
Operating Income %		7.8 %)	7.5 %	
Net Income %		4.6 %		4.3 %	
Effective Tax Rate		15.5 %)	12.1 %	

DUCOMMUN INCORPORATED AND SUBSIDIARIES BUSINESS SEGMENT PERFORMANCE

(Unaudited) (Dollars in thousands)

		Three Months Ended					
	% Change	March 28, 2020		March 30, 2019		% of Net Revenues 2020	% of Net Revenues 2019
Net Revenues							
Electronic Systems	16.5 %	\$	98,120	\$	84,197	56.6 %	48.8 %
Structural Systems	(14.7)%		75,355		88,369	43.4 %	51.2 %
Total Net Revenues	0.5 %	\$	173,475	\$	172,566	100.0 %	100.0 %
Segment Operating Income							
Electronic Systems		\$	15,122	\$	9,181	15.4 %	10.9 %
Structural Systems			5,390		10,549	7.2 %	11.9 %
			20,512		19,730		
Corporate General and Administrative Expenses(1)			(6,886)		(6,882)	(4.0)%	(4.0)%
Total Operating Income		\$	13,626	\$	12,848	7.8 %	7.5 %
Adjusted EBITDA				_			
Electronic Systems							
Operating Income		\$	15,122	\$	9,181		
Depreciation and Amortization			3,575		3,502		
			18,697		12,683	19.1 %	15.1 %
Structural Systems							
Operating Income			5,390		10,549		
Depreciation and Amortization			3,689		3,000		
			9,079		13,549	12.0 %	15.3 %
Corporate General and Administrative Expenses(1)							
Operating loss			(6,886)		(6,882)		
Depreciation and Amortization			72		253		
Stock-Based Compensation Expense			2,279		1,464		
			(4,535)		(5,165)		
Adjusted EBITDA		\$	23,241	\$	21,067	13.4 %	12.2 %
Capital Expenditures		_					
Electronic Systems		\$	815	\$	836		
Structural Systems			2,137		3,689		
Corporate Administration			_		_		
Total Capital Expenditures		\$	2,952	\$	4,525		
		_		_			

⁽¹⁾ Includes costs not allocated to either the Electronic Systems or Structural Systems operating segments.

DUCOMMUN INCORPORATED AND SUBSIDIARIES NON-GAAP BACKLOG* BY REPORTING SEGMENT (Unaudited) (Dollars in thousands)

(In thousands) March 28, December 31, 2020 2019 **Consolidated Ducommun** 474,451 Military and space \$ \$ 451,293 Commercial aerospace 376,307 430,642 Industrial 25,668 28,286 Total \$ 876,426 \$ 910,221 **Electronic Systems** \$ 326,999 311,027 Military and space \$ Commercial aerospace 76,932 75,719 Industrial 25,668 28,286 Total 429,599 \$ 415,032 \$ **Structural Systems** Military and space \$ 147.452 \$ 140.266 Commercial aerospace 299,375 354,923 Total \$ 446,827 495,189

^{*} The Company defines backlog as potential revenue and is based on customer placed purchase orders and long-term agreements ("LTAs") with firm fixed price and expected delivery dates of 24 months or less. Backlog as of as of March 28, 2020 was \$876.4 million compared to \$910.2 million as of December 31, 2019. Under ASC 606, the Company defines remaining performance obligations as customer placed purchase orders with firm fixed price and firm delivery dates. The remaining performance obligations disclosed under ASC 606 were \$726.8 million.