# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 1, 2017

# **DUCOMMUN INCORPORATED**

(Exact name of registrant as specified in its charter)

Delaware

001-08174

(Commission File Number)

95-0693330 (IRS Employer Identification No.)

200 Sandpointe Avenue, Suite 700, Santa Ana, California (Address of principal executive offices)

92707-5759 (Zip Code)

Registrant's telephone number, including area code (657) 335-3665

N/A (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

(State or other jurisdiction of incorporation)

# Item 2.02 Results of Operations and Financial Condition.

Ducommun Incorporated issued a press release on November 1, 2017 in the form attached hereto as Exhibit 99.1.

Item 9.01	<b>Financial Statements</b>	and Exhibits.

(d) Exhibits

Exhibit No.	Exhibit Title or Description	
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<u>99.1</u> <u>Ducommun Incorporated press release issued on November 1, 2017.</u>

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 1, 2017

# DUCOMMUN INCORPORATED (Registrant)

By: /s/ Douglas L. Groves

Douglas L. Groves Vice President, Chief Financial Officer and Treasurer

# NEWS RELEASE



# Ducommun Reports Results for the Third Quarter Ended September 30, 2017

Backlog Increases; Lightning Diversion Systems ("LDS") Acquisition Complete;

# Restructuring Initiative Announced

SANTA ANA (November 1, 2017) – Ducommun Incorporated (NYSE:DCO) ("Ducommun" or the "Company") today reported results for its third quarter ended September 30, 2017.

## Third Quarter 2017 Highlights

- Revenue of \$138.7 million
- Net income of \$4.7 million, or \$0.41 per diluted share
- Adjusted EBITDA of \$14.5 million
- Backlog of \$655 million
- Completed the acquisition of LDS

"I am pleased to announce we posted solid operating results for the third quarter, including an increase in backlog to \$655 million, growth in our defense business year-over-year, and improved margins sequentially within our Structural Systems segment. We also completed the acquisition of LDS, an innovative aerospace technology provider, in September, strengthening our electronic offerings across a number of key aircraft platforms," said Stephen G. Oswald, president and chief executive officer. "In addition, and as I alluded to earlier this year, it is clearly necessary that we undertake some strategic measures to improve the cost structure of our business and, in doing so, drive margin expansion. We are therefore announcing a restructuring plan that is expected to increase operating efficiency and better position the Company for higher profitability and growth going forward.

"The Company currently anticipates this initiative will result in approximately \$22.0 million to \$25.0 million in total pre-tax restructuring charges through the end of 2018, with approximately \$10.5 million recorded during the fourth quarter of 2017. Of these charges, approximately \$9.0 million to \$10.0 million are expected to be cash outlays for employee separation and other facility consolidation related expenses and \$13.0 million to \$15.0 million to be non-cash charges for the write-down of inventory and the impairment of long-lived assets. On an annualized basis, beginning in 2019, the Company anticipates these restructuring actions will result in total cost savings of approximately \$14 million. We are taking these steps to build Ducommun into a more cost efficient, focused, higher margin enterprise best able to meet the demands of our customers, invest in innovative structural and electronic solutions, and achieve higher returns for our shareholders."

## **Third Quarter Results**

Net revenue for the third quarter of 2017 was \$138.7 million compared to \$132.6 million for the third quarter of 2016. The year-over-year increase was primarily due to the following:

- \$8.1 million higher revenue in the Company's military and space end-use markets mainly driven by increased demand, which favorably impacted the Company's fixed-wing, missile, and helicopter platforms; and
- \$0.9 million higher revenue in the Company's industrial end-use markets; partially offset by
- \$2.8 million lower revenue in the Company's commercial aerospace end-use markets, reflecting the winding down of a regional jet
  program and continued softness in demand within the business jet market.

Net income for the third quarter of 2017 was \$4.7 million, or \$0.41 per diluted share, compared to \$5.0 million, or \$0.44 per diluted share, for the third quarter of 2016. The year-over-year decrease was primarily due to the following:

- \$1.6 million higher selling, general, and administrative ("SG&A") expense mainly due to higher compensation and benefit costs of \$1.5 million; partially offset by
- \$0.3 million of lower income tax expense.

Gross profit for the third quarter of 2017 was \$26.0 million, or 18.8% of revenue, compared to gross profit of \$25.2 million, or 19.0% of revenue, for the third quarter of 2016. The decrease in gross margin percentage year-over-year was primarily due to unfavorable product mix, partially offset by lower manufacturing costs as a result of ongoing cost reduction initiatives.

Operating income for the third quarter of 2017 was \$7.2 million, or 5.2% of revenue, compared to \$8.1 million, or 6.1% of revenue, in the comparable period last year. The year-over-year decrease was primarily due to higher SG&A expense mainly due to higher compensation and benefit costs.

Interest expense for the third quarter of 2017 was \$2.1 million compared to \$1.9 million in the comparable period of 2016. The year-over-year increase was primarily due to a higher utilization of the revolving credit facility during the current three-month period, including the acquisition of Lightning Diversion Systems, LLC ("LDS"), partially offset by a lower outstanding term loan balance as a result of voluntary principal prepayments on the Company's credit facilities.

Adjusted EBITDA for the third quarter of 2017 was \$14.5 million, or 10.4% of revenue, compared to \$14.9 million, or 11.2% of revenue, for the comparable period in 2016.

During the third quarter of 2017, the Company generated \$11.1 million of cash flow from operations compared to \$15.5 million during the third quarter of 2016. The year-over-year decrease reflects an increase in inventories and accounts receivable, partially offset by higher accounts payable.

The Company's firm backlog as of September 30, 2017 was \$655 million compared to \$630 million as of July 1, 2017.

#### Structural Systems

Structural Systems segment net revenue for the current-year third quarter was \$59.7 million, compared to \$60.9 million for the third quarter of 2016. The year-over-year decrease was primarily due to the following:

- \$1.6 million lower revenue within the Company's commercial aerospace end-use markets mainly due to the winding down of a regional
  jet program and continued softness in demand within the business jet market; partially offset by
- \$0.3 million higher revenue within the Company's military and space end-use markets due to increased demand, which favorably impacted the Company's helicopter platforms.

Structural Systems segment operating income for the current-year third quarter was \$3.5 million, or 5.8% of revenue, compared to \$5.9 million, or 9.7% of revenue, for the third quarter of 2016. The year-over-year decrease was primarily due to the impact of new program development on large airframe platforms and lower manufacturing volume.

#### Electronic Systems

Electronic Systems segment net revenue for the current-year third quarter was \$79.0 million, compared to \$71.6 million for the third quarter of 2016. The year-over-year increase was primarily due to the following:

- \$7.7 million higher revenue within the Company's military and space end-use markets mainly due to higher demand, which favorably impacted the Company's fixed-wing, missile, and helicopter platforms; and
- \$0.9 million higher revenue in the Company's industrial end-use markets; partially offset by
- \$1.3 million lower revenue within the Company's commercial aerospace end-use markets mainly due to continued softness in demand in the business jet market.

Electronic Systems' segment operating income was \$8.2 million, or 10.4% of revenue, for the third quarter of 2017 compared to \$6.6 million, or 9.2% of revenue, for the comparable quarter in 2016. The year-over-year increase was primarily due to higher manufacturing volume and lower manufacturing costs as a result of ongoing cost reduction initiatives, partially offset by unfavorable product mix.

#### Corporate General and Administrative ("CG&A") Expenses

CG&A expenses for the third quarter of 2017 were \$4.5 million, or 3.2% of total Company revenue, compared to \$4.4 million, or 3.3% of total Company revenue, for the comparable quarter in the prior year.

#### **Conference Call**

A teleconference hosted by Stephen G. Oswald, the Company's president and chief executive officer, and Douglas L. Groves, the Company's vice president, chief financial officer and treasurer, will be held tomorrow, November 2, 2017 at 5:30 a.m. PT (8:30 a.m. ET) to review these financial results. To participate in the teleconference, please call 844-239-5278 (international 574-990-1017) approximately ten minutes prior to the conference time. The participant passcode is 99301365. Mr. Oswald and Mr. Groves will be speaking on behalf of the Company and anticipate the call (including Q&A) to last approximately 45 minutes.

This call is being webcast and can be accessed directly at the Ducommun website at <u>www.ducommun.com</u>. Conference call replay will be available after that time at the same link or by dialing 855-859-2056, passcode 99301365.

#### About Ducommun Incorporated

Ducommun Incorporated delivers value-added innovative manufacturing solutions to customers in the aerospace, defense and industrial markets. Founded in 1849, the Company specializes in two core areas - Electronic Systems and Structural Systems - to produce complex products and components for commercial aircraft platforms, mission-critical military and space programs, and sophisticated industrial applications. For more information, visit <u>www.ducommun.com</u>.

## Forward Looking Statements

This press release and any attachments include "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, in particular, earnings guidance, the Company's restructuring plan and any statements about the Company's plans, strategies and prospects. The Company generally uses the words "may," "will," "could," "expect," "anticipate," "believe," "estimate," "plan," "intend" and similar expressions in this press release and any attachments to identify forward-looking statements. The Company bases these forward-looking statements on its current views with respect to future events and financial performance. Actual results could differ materially from those projected in the forward-looking statements. These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: whether the anticipated pre-tax restructuring charges will be sufficient to address all anticipated restructuring costs, including related to employee separation, facilities consolidation, inventory write-down and other asset impairments; whether the expected cost savings from the restructuring will ultimately be obtained in the amount and during the period anticipated; whether the restructuring in the affected areas will be sufficient to build a more cost efficient, focused, higher margin enterprise with higher returns for the Company's shareholders; the impact of the Company's debt service obligations and restrictive debt covenants; the Company's end-use markets are cyclical; the Company depends upon a selected base of industries and customers; a significant portion of the Company's business depends upon U.S. Government defense spending; the Company is subject to extensive regulation and audit by the Defense Contract Audit Agency; contracts with some of the Company's customers contain provisions which give the its customers a variety of rights that are unfavorable to the Company; further consolidation in the aerospace industry could adversely affect the Company's business and financial results; the Company's ability to successfully make acquisitions or enter into joint ventures, including its ability to successfully integrate, operate or realize the projected benefits of such businesses; the Company relies on its suppliers to meet the quality and delivery expectations of its customers; the Company uses estimates when bidding on fixed-price contracts which estimates could change and result in adverse effects on its financial results; the impact of existing and future laws and regulations; the impact of existing and future accounting standards and tax rules and regulations; environmental liabilities could adversely affect the Company's financial results; cyber security attacks, internal system or service failures may adversely impact the Company's business and operations; and other risks and uncertainties, including those detailed from time to time in the Company's periodic reports filed with the Securities and Exchange Commission. You should not put undue reliance on any forward-looking statements. You should understand that many important factors, including those discussed herein, could cause the Company's results to differ materially from those expressed or suggested in any forward-looking statement. Except as required by law, the Company does not undertake any obligation to update or revise these forwardlooking statements to reflect new information or events or circumstances that occur after the date of this news release or to reflect the occurrence of unanticipated events or otherwise. Readers are advised to review the Company's filings with the Securities and Exchange Commission (which are available from the SEC's EDGAR database at www.sec.gov, at various SEC reference facilities in the United States and through the Company's website).

#### Note Regarding Non-GAAP Financial Information

This release contains non-GAAP financial measures, including Adjusted EBITDA (which excludes interest expense, income tax expense, depreciation, amortization, stock-based compensation expense, and restructuring charges).

The Company believes the presentation of these non-GAAP measures provide important supplemental information to management and investors regarding financial and business trends relating to its financial condition and results of operations. The Company's management uses these non-GAAP financial measures along with the most directly comparable GAAP financial measures in evaluating the Company's actual and forecasted operating performance, capital resources and cash flow. The non-GAAP financial information presented herein should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The Company discloses different non-GAAP financial measures in order to provide greater transparency and to help the Company's investors to more meaningfully evaluate and compare Ducommun's results to its previously reported results. The non-GAAP financial measures that the Company uses may not be comparable to similarly titled financial measures used by other companies.

#### CONTACTS:

Douglas L. Groves, Vice President, Chief Financial Officer and Treasurer, 657.335.3665 Chris Witty, Investor Relations, 646.438.9385, <u>cwitty@darrowir.com</u>

[Financial Tables Follow]

## DUCOMMUN INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (In thousands)

	78,459         76,239           137,157         119,896           11,389         11,340           11,090         11,034		
Assets			
Current Assets			
Cash and cash equivalents	\$ 3,689	\$	7,432
Accounts receivable, net	78,459		76,239
Inventories	137,157		119,896
Production cost of contracts	11,389		11,340
Other current assets	11,090		11,034
Total Current Assets	 241,784		225,941
Property and equipment, Net	114,034		101,590
Goodwill	117,435		82,554
Intangibles, net	117,285		101,573
Non-current deferred income taxes	286		286
Other assets	 3,025		3,485
Total Assets	\$ 593,849	\$	515,429
Liabilities and Shareholders' Equity			
Current Liabilities			
Current portion of long-term debt	\$ _	\$	3
Accounts payable	68,509		57,024
Accrued liabilities	29,799		29,279
Total Current Liabilities	98,308		86,306
Long-term debt, less current portion	222,394		166,896
Non-current deferred income taxes	31,253		31,417
Other long-term liabilities	 17,245		18,707
Total Liabilities	 369,200		303,326
Commitments and contingencies			
Shareholders' Equity			
Common stock	113		112
Additional paid-in capital	78,624		76,783
Retained earnings	151,880		141,287
Accumulated other comprehensive loss	 (5,968)		(6,079)
Total Shareholders' Equity	 224,649		212,103
Total Liabilities and Shareholders' Equity	\$ 593,849	\$	515,429

#### DUCOMMUN INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED INCOME STATEMENTS (Unaudited) (In thousands, except per share amounts)

		Three Mo	Ended	Nine Months Ended				
		eptember 30, 2017		October 1, 2016	S	eptember 30, 2017		October 1, 2016
Net Revenues	\$	138,690	\$	132,571	\$	415,925	\$	408,156
Cost of Sales		112,681		107,348		338,798		329,749
Gross Profit		26,009		25,223		77,127		78,407
Selling, General and Administrative Expenses		18,814		17,171		59,361		58,796
Operating Income		7,195		8,052		17,766		19,611
Interest Expense		(2,088)		(1,945)		(5,588)		(6,279)
Gain on Divestitures		—		—		—		18,815
Other Income		488		141		488		141
Income Before Taxes		5,595		6,248		12,666		32,288
Income Tax Expense		940		1,234		2,073		9,863
Net Income	\$	4,655	\$	5,014	\$	10,593	\$	22,425
Earnings Per Share					-			
Basic earnings per share	\$	0.41	\$	0.45	\$	0.94	\$	2.01
Diluted earnings per share	\$	0.41	\$	0.44	\$	0.92	\$	1.99
Weighted-Average Number of Common Shares Outstanding								
Basic		11,241		11,169		11,276		11,141
Diluted		11,486		11,310		11,556		11,261
Gross Profit %		18.8%		19.0%		18.5%		19.2%
SG&A %		13.6%		12.9%		14.3%		14.4%
Operating Income %		5.2%		6.1%		4.2%		4.8%
Net Income %		3.4%		3.8%		2.5%		5.5%
Effective Tax Rate		16.8%		19.8%		16.4%		30.5%

#### DUCOMMUN INCORPORATED AND SUBSIDIARIES BUSINESS SEGMENT PERFORMANCE (Unaudited) (In thousands)

let Revenues	%			_		%	%		_				%	
	Change	Sep	otember 30, 2017	(	October 1, 2016	of Net Revenues 2017	of Net Revenues 2016	% Change	Se	otember 30, 2017		October 1, 2016	of Net Revenues 2017	% of Net Revenues 2016
						·								
Structural Systems	(2.0)%	\$	59,685	\$	60,931	43.0 %	46.0 %	(5.0)%	\$	176,372	\$	185,642	42.4 %	45.5 %
Electronic Systems	10.3 %	Ť	79,005	÷	71,640	57.0 %	54.0 %	7.7 %	÷	239,553	•	222,514	57.6 %	54.5 %
Total Net Revenues	4.6 %	\$	138,690	\$	132,571	100.0 %	100.0 %	1.9 %	\$	415,925	\$	408,156	100.0 %	100.0 9
Segment Operating Income	4.0 /0	÷		÷				1.0 /0	÷		÷			
Structural Systems		\$	3,466	\$	5,893	5.8 %	9.7 %		\$	8,147	\$	13,347	4.6 %	7.2 9
Electronic Systems		Ψ	8,234	Ψ	6,600	10.4 %	9.2 %		Ψ	24,158	Ψ	19,769	10.1 %	8.9 9
						10.4 %	9.2 %						10.1 %	0.9
Corporate General and			11,700		12,493	(2.2)0/	(2,2)0/			32,305		33,116	(2 5)0/	(2.2)(
Administrative Expenses <sup>(1)</sup> Total Operating Income		¢	(4,505)	¢	(4,441)	(3.2)%	(3.3)%		¢	(14,539)	<i>•</i>	(13,505)	(3.5)%	(3.3)
		\$	7,195	\$	8,052	5.2 %	6.1 %		\$	17,766	\$	19,611	4.3 %	4.8 %
Adjusted EBITDA Structural Systems														
Operating Income		\$	3,466	\$	5,893				\$	8,147	\$	13,347		
Other Income			200		141					200		141		
Depreciation and Amortization			2,220		2,851					6,879		6,683		
Restructuring Charges			64		_					64		_		
			5,950		8,885	10.0 %	14.6 %			15,290		20,171	8.7 %	10.9 %
Electronic Systems														
Operating Income			8,234		6,600					24,158		19,769		
Other Income			288		_					288		_		
Depreciation and Amortization			3,345		3,232					10,207		10,661		
			11,867	_	9,832	15.0 %	13.7 %			34,653	_	30,430	14.5 %	13.7 %
Corporate General and Administrative Expenses <sup>(1)</sup>			12,001		0,002	2010 70	2011 70			0 1,000		00,100	110 /0	2011 /
Operating loss			(4,505)		(4,441)					(14,539)		(13,505)		
Depreciation and Amortization			(4,303)		( <del>+</del> ,++1) 6					63		76		
Stock-Based Compensation														
Expense			1,100		594					4,264		2,579		
Adjusted			(3,351)		(3,841)					(10,212)		(10,850)		
EBITDA		\$	14,466	\$	14,876	10.4 %	11.2 %		\$	39,731	\$	39,751	9.6 %	9.7 %
Capital Expenditures														
Structural Systems		\$	4,449	\$	3,555				\$	17,217	\$	10,149		
Electronic Systems			1,793		947					4,256		1,701		
Corporate Administration			127		_					775		_		
Total Capital Expenditures		\$	6,369	\$	4,502				\$	22,248	\$	11,850		

(1) Includes costs not allocated to either the Structural Systems or Electronic Systems operating segments.