



Investor Day

November 9, 2018

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Forward-Looking Statements: This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be preceded by, followed by or include the words "believes," "expects," "anticipates," "intends," "plans," "estimates" or similar expressions. These statements are based on the beliefs and assumptions of our management. Generally, forward-looking statements include information concerning our possible or assumed future actions, events or results of operations. Forward-looking statements specifically include, without limitation, the information in this presentation regarding: projections; efficiencies/cost avoidance; cost savings; forward loss reserves; income and margins; earnings per share; growth; economies of scale; the macro economy; capital expenditures; future financing needs; future acquisitions and dispositions; litigation; potential and contingent liabilities; management's plans; and integration related expenses.

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We caution the reader that undue reliance should not be placed on any forward-looking statements, which speak only as of the date of this presentation. We do not undertake any duty or responsibility to update any of these forward-looking statements to reflect events or circumstances after the date of this presentation or to reflect actual outcomes.

Non-GAAP Financial Measures: This presentation includes certain non-GAAP financial measures, such as EBITDA and free cash flow. For a reconciliation of such non-GAAP financial measures to the closest GAAP measure as well as why management believes these measures are useful, see "Non-GAAP Financial Measures" in the Appendix of this presentation.

Other: The inclusion of information in this presentation does not mean that such information is material or that disclosure of such information is required.





Agenda

Welcome	Stephen Oswald			
Companywide Strategy	Stephen Oswald			
Electronic Systems Overview	Dave Wilmot			
Structural Systems Overview	Jerry Redondo			
BREAK				
M&A Strategy	Suman Mookerji			
Financial Outlook	Douglas Groves			
Closing Remarks	Stephen Oswald			
Q&A				





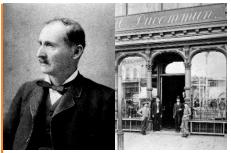




Companywide Strategy

Stephen Oswald CHAIRMAN, PRESIDENT AND CEO

Our Rich History



1849 Founded as a watch business, then general store during Gold Rush years



1950s Becomes largest metals materials supplier to the aerospace industry in SoCal



2000s

Expanded into engineered products through acquisitions



1848 California becomes part of the United States



1930s

Provides aircraft aluminum to aerospace pioneers Lindbergh, Douglas and Lockheed



1960s

Diversifies into distribution of electronic components to the aerospace industry



2017-

Sharpens strategic focus on A&D, and streamlines organization

Ducommun





Manufacturer of complex electronics and structural systems for commercial aerospace and military, defense and space programs



Extensive Offerings on Commercial and Military Fixed Wing Aircraft Diverse Content on Key Missile Platforms Land, Sea and Air Expansive Footprint for Commercial and Military Rotary Aircraft





Our Leadership – Today's Presenters



Stephen Oswald Chairman, President and CEO Previously with KKR and UTC



Jerry Redondo SVP of Operations & Group VP of Structures

Previously with Parker Aerospace



Dave Wilmot VP, Electronics & Engineered Products Previously with GKN Aerospace



Doug Groves VP, CFO and Treasurer Previously with Danaher



Suman Mookerji VP, Strategy and M&A Previously with UTC Aerospace

~100 years of combined executive experience with Fortune 100 companies







Our Vision

Vision

Ducommun Incorporated is dedicated to providing the aerospace and defense industry with leading engineered products, electronic and structural manufacturing and assembly services as well as aftermarket support.

The company supplies high value, niche products and services that deliver superior and sustainable value to our customers and all other stakeholders.





What Sets Us Apart

- Industry leading proprietary products
- Unique and niche capabilities in electronic and structural manufacturing services for products and assemblies
- Placement on industry leading commercial and military programs
- Developing and growing aftermarket support business
- ✓ Agile, flexible and efficient operating model and organization
- Executive leadership with Fortune 100 and top 5 private equity experience





We Go to Market as One Company with Broad Capabilities

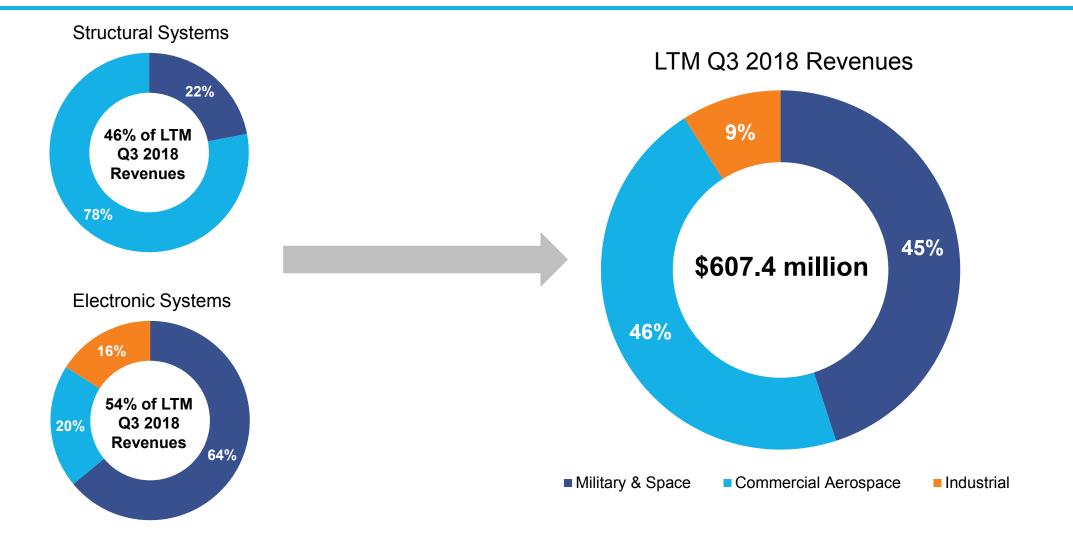
Each business is built on a unique set of competencies

Focused Performance Centers of Excellence							
Electronic Systems			Structural Systems				
			We go				
 Cockpit systems including push- button switches, motors, resolvers, lighted keyboards and panels Lightning protection 	 Circuit card assemblies Complex, low volume applications Ruggedized for harsh environments 	 Integrated assemblies including box- level electronic and mechanical assembly 	 Wire harnesses and cables Ruggedized, high-temperature, pressure, flexibility and frequency 	 Composite materials, metal bonding and autoclave capabilities Spoilers, winglets, tail cones and rotor blades 	 Titanium forming Engine ducts, pylons, firewalls, exhaust ducts, nacelles 	 Aluminum forming and chemical milling Skins, leading edges, stabilizers, cargo doors 	 Extruded plastics, compounds and alloys Aircraft interiors and other applications
Carson, CA Huntington Beach, CA Saraburi, Thailand	Tulsa, OK Appleton, WI	Huntsville, AR	Joplin, MO Berryville, AR	Monrovia, CA Guaymas, Mexico	Coxsackie, NY Parsons, KS	Gardena, CA Orange, CA El Mirage, CA	Santa Clarita, CA





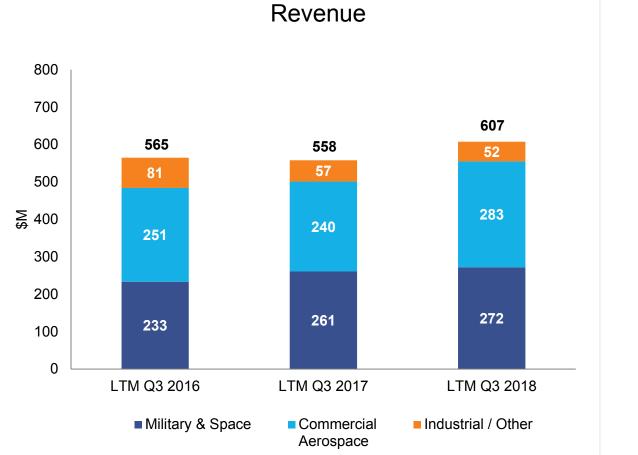
Two Business Segments – Revenues

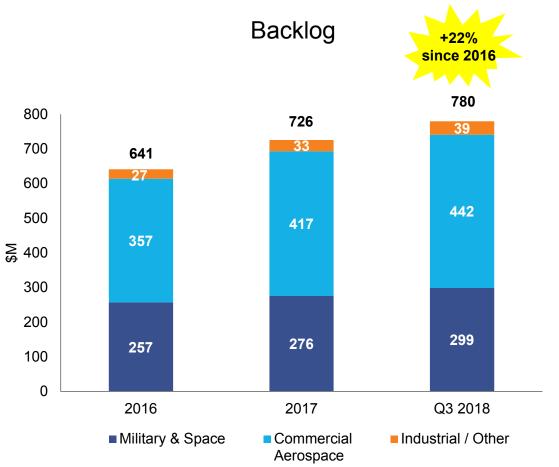






Historic Revenue and Backlog





Ducommun



Key Themes of Our Transformation Journey

Streamlined Organization and Invested in New Talent

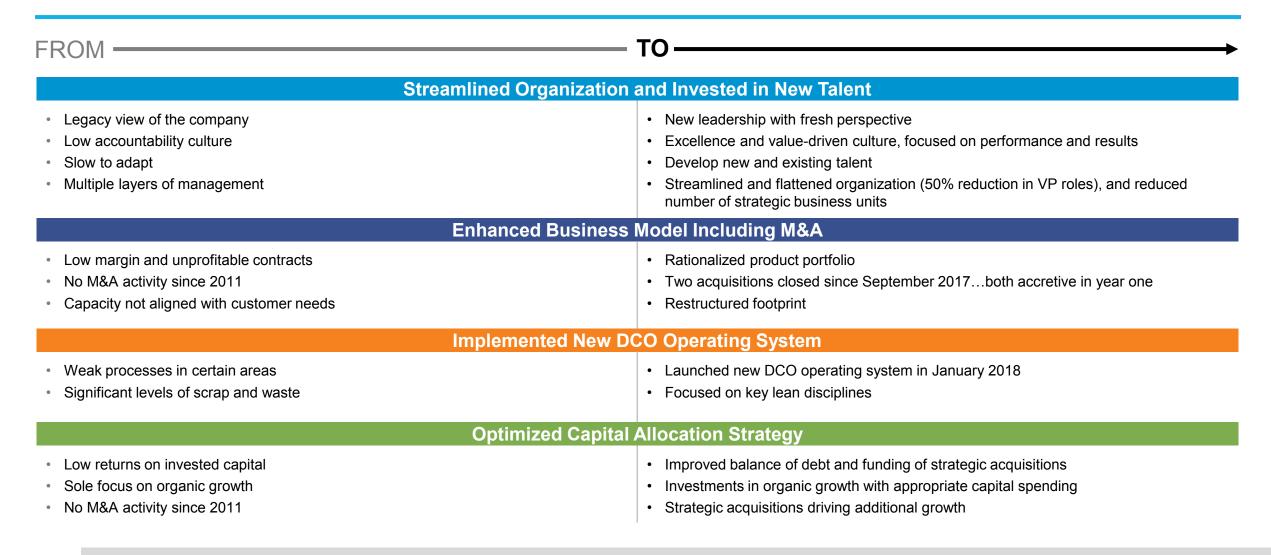
Enhanced Business Model Including M&A

Implemented New DCO Operating System Optimized Capital Allocation Strategy





Our Transformation Journey



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Our Strategic Priorities

Focus on Profitable Top-Line Growth Drive Operational Excellence and Efficiencies

Develop Results Focused Culture and Talent Base Strategic Acquisitions to Drive Growth

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Our Key Priority is to Deliver Exceptional Value to All Stakeholders





Our Strategic Priorities

Focus on Profitable Top-Line Growth

- · Focus on organic and inorganic growth opportunities with higher profitability
- Expand customer base and capture greater share per account
- Leverage niche manufacturing capabilities and unique proprietary products
- Reorganized commercial approach within strategic business units

Develop Results Focused Culture and Talent Base

- Drive more accountability through the organization with reduced management layers
- Continue model with high level executives
- Continuously raise the bar on expected performance standards
- · Invest in new and existing human capital to meet rate rise

Drive Operational Excellence and Efficiencies

- Drive new DCO operating system based on lean principles
- Simplify metrics across all DCO Performance Centers
- Customer focus and intensity
- Improve supply chain execution

Strategic Acquisitions to Drive Growth

- New M&A function in place with top executive
- Well defined screening criteria and disciplined approach
- Strong post-close integration process and execution
- Build upon current track record

Our Key Priority is to Deliver Exceptional Value to All Stakeholders

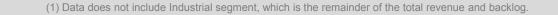




Growth Drivers

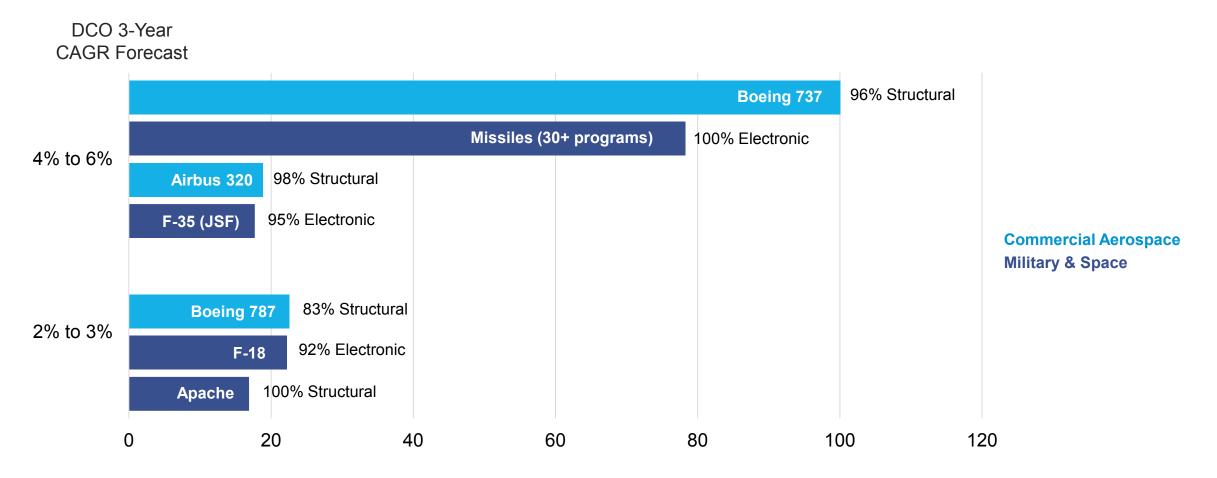
	% of LTM Q3 2018 Revenues ⁽¹⁾	% of Backlog at 9/30/18 ⁽¹⁾	Key Platforms	DCO 3-Year Growth Outlook
Commercial Aerospace	460/	F7 0/	Boeing 737, 737 MAX and 787 Dreamliner	
	46%	57%	Airbus A320, A320neo, A350 and A220	5-7%
			F-18 Aircraft	
			Tomahawk Missile	
Military and	45%	38%	Patriot Missile	
Space			F-35 (JSF) Aircraft	2-4%
			Apache Helicopter	







Growth Across Top Platforms for DCO



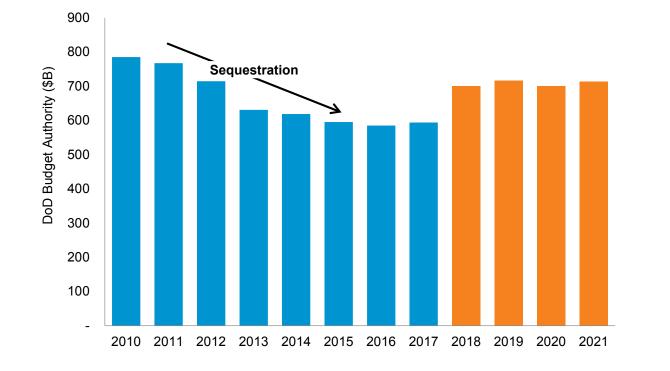
DCO Revenue in \$M (2018 Estimate)





Defense Macro Trends – Defense Spending Outlook

U.S. Defense Spending Outlook⁽¹⁾



- Revitalization of military readiness with an increasing defense budget with solid funding on missile platforms
- Platform upgrades, especially for both military fixed wing and rotorcraft aircraft
- Foreign military sales driven by the administration

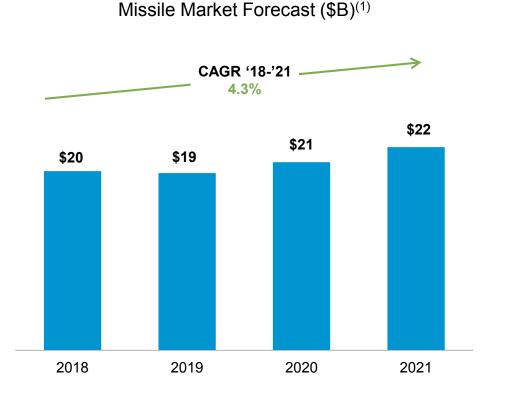


DCO

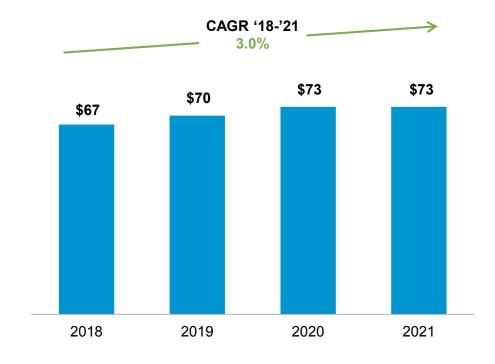
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Defense Macro Trends – Global Market Forecasts



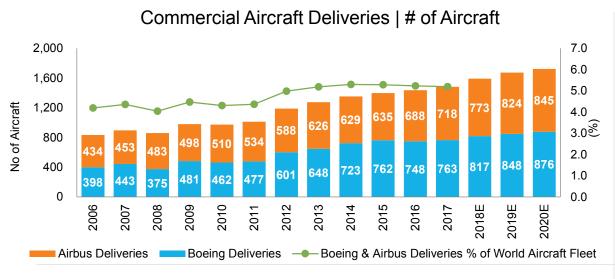
Military Aircraft Market Forecast (\$B)⁽¹⁾







Commercial Macro Trends

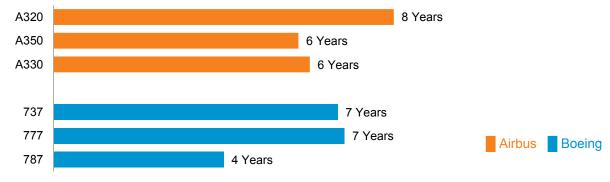


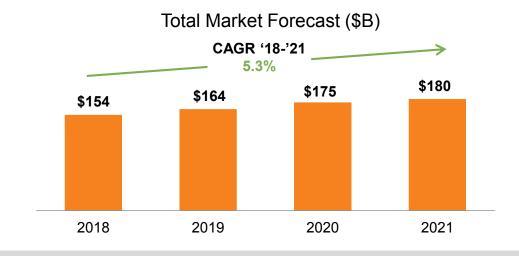
Long-term Growth Tailwinds

- OEM/Tier 1 outsourcing and supplier consolidation
- Expansion of titanium capabilities & content (titanium as a % of total material wide body aircraft has significantly increased for recent platforms, e.g. 3% of A330 to 14% of A350)
- Increased build rates on Boeing 737 and Airbus A320

Commercial Aerospace Aircraft Backlogs⁽¹⁾











Investment Thesis

1

Proprietary and unique ranges of manufacturing capabilities, industry leading products, and aftermarket services

2

Refining and developing business model

3

5

Building a winning culture with top talent

4

Improving financials with significant runway

Strong customer relationships with OEMs and Tier 1s

6 St

Strong cash flow at greater than 100% of net income

Our Key Priority is to Deliver Exceptional Value to All Stakeholders







Electronic Systems

Dave Wilmot

VP, ELECTRONICS AND ENGINEERED PRODUCTS

Overview: Key Products

Engineered Products

- Human Machine Interface
- Lightning Protection Systems
- Motion Control Devices
- Radio Frequency

Electronic Solutions

- Wire Harness Assemblies
- Circuit Card Assemblies
- Integrated Box Build Assemblies











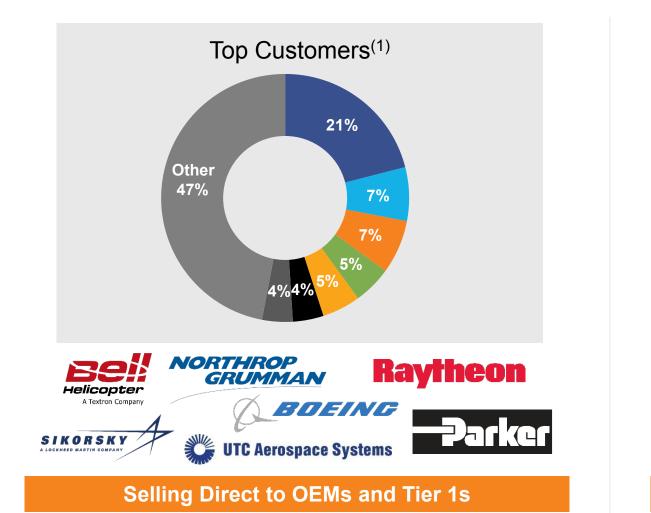


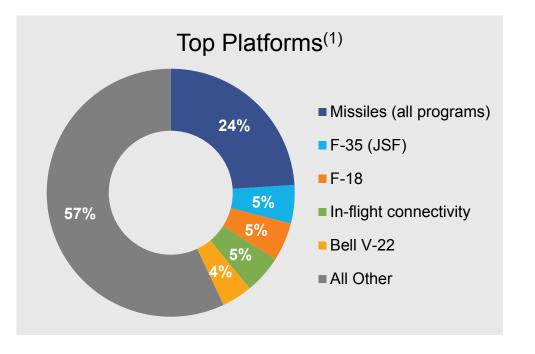
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Overview: Top Customers & Platforms



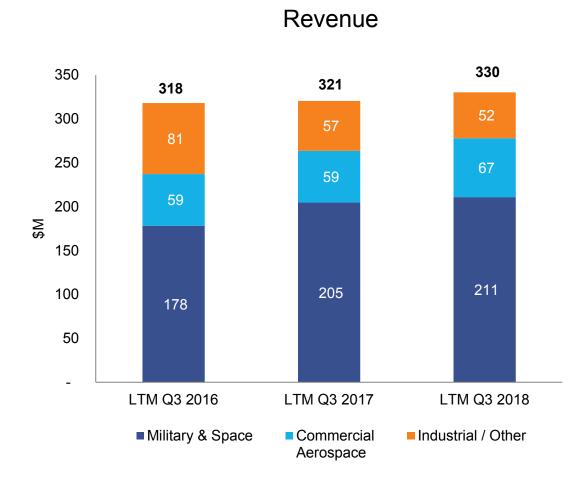


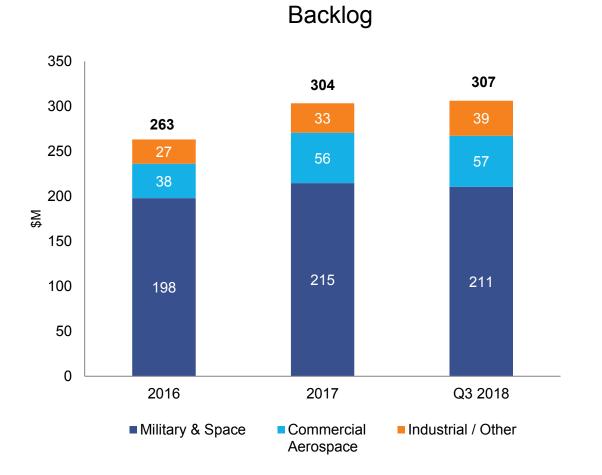
Strong Presence on High Growth Platforms





Overview: Historic Revenue and Backlog





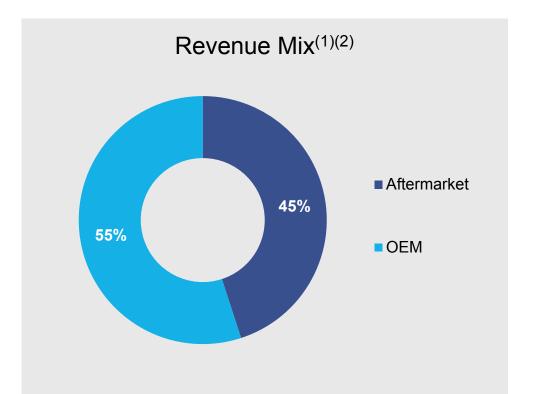


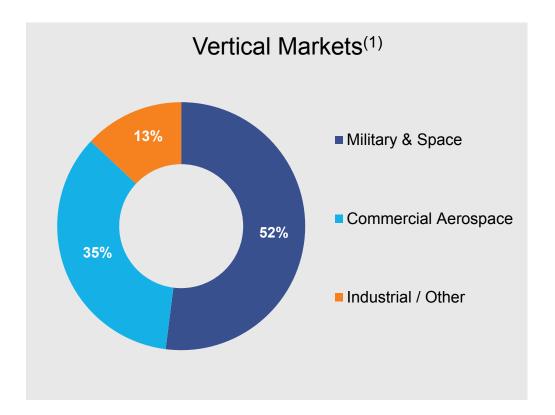
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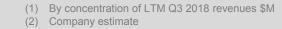
Engineered Products

Engineered Products – Overview











Engineered Products – Value Proposition





- Innovative engineered products
- Sole source proprietary positions





- Leaders in niche segments
- High reliance applications





Engineered Products – Trends & Growth Strategies

Industry Trends

- Focus on smaller, lighter and thinner products
- Strong growth trends in both commercial and defense segments
- Continued aftermarket growth and demand
- High barriers to entry continue, due to complex and niche nature of products

DCO Growth Strategies

- Aftermarket represents significant growth
 opportunity
- DCO already well positioned in the market
- Share gain opportunities exist and being pursued
- Building the team to support growth plan

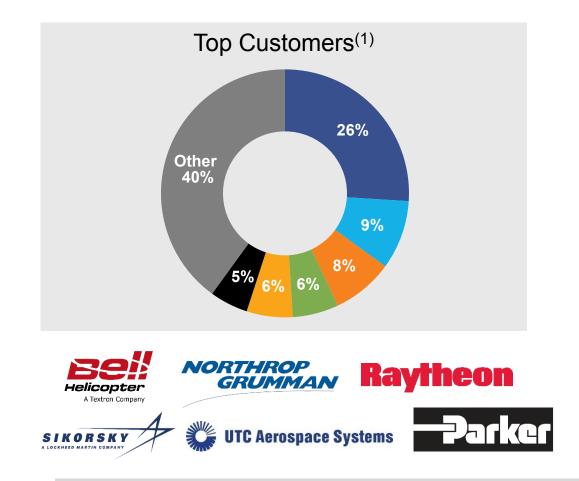


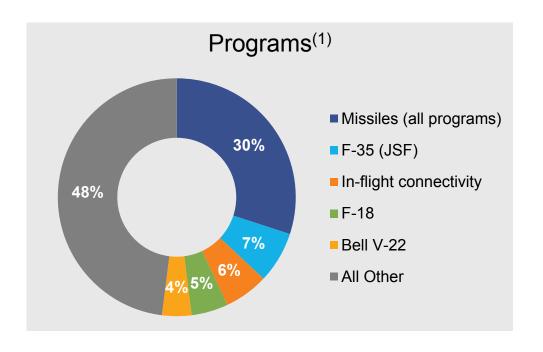
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Electronic Solutions

Electronic Solutions – Overview







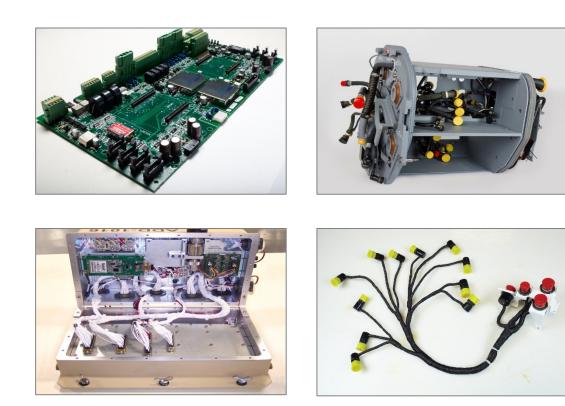
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Electronic Solutions – Value Proposition



- High complexity / low volume solutions
- Integrated subsystems and assemblies
- Ruggedized for harsh environments
- Rapid prototyping
- Obsolescence management





Electronic Solutions – Trends & Growth Strategies

Industry Trends

- Increased defense spending activity
- Increased need for ruggedized products for harsh environments
- Number of new missile programs
- Strong growth in high speed data management systems for F-35 and other platforms
- Shift in GPS technology to M-Code receivers for multiple weapon programs

DCO Growth Strategies

- Leverage integrated capabilities throughout the business
- Grow missile business with key defense primes
- Pursue value opportunities in air, land and sea based applications
- Well positioned to support current rate increases and new initiatives





Electronic Systems Strategy Summary

Extend Leadership Position in Proprietary Products and Solutions

Grow Strategic Relationships With Major Aerospace & Defense OEM Customers

Focus on Value Added Products and Services to Drive Sustainable Profitability

- Focus innovation on proprietary product lines
- Leverage integrated capabilities across DCO to increase value add content
- Grow missile business with key defense primes
- Pursue opportunities by focusing on value add in early stage programs
- Drive aftermarket growth







Structural Systems

Jerry Redondo SVP OF OPERATIONS AND GROUP VP OF STRUCTURES

Overview: Key Products

• Titanium Forming



- Composites
- Aluminum Forming and Chemical Milling

• Extruded Plastics



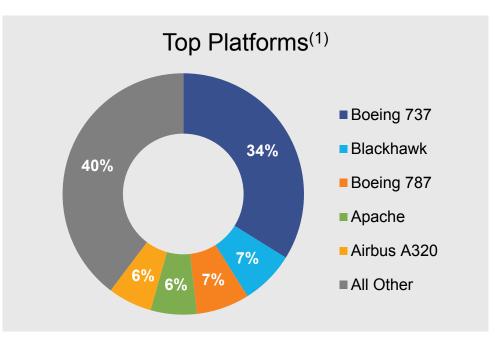






Overview: Top Customers & Platforms



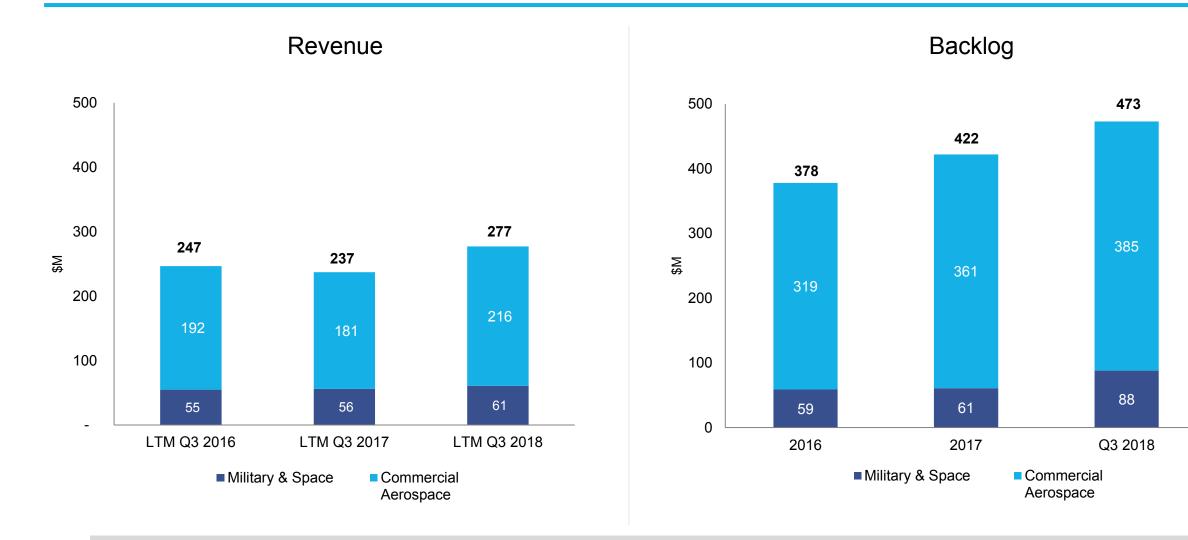


Strong Presence on High Growth Platforms





Overview: Historic Revenue and Backlog





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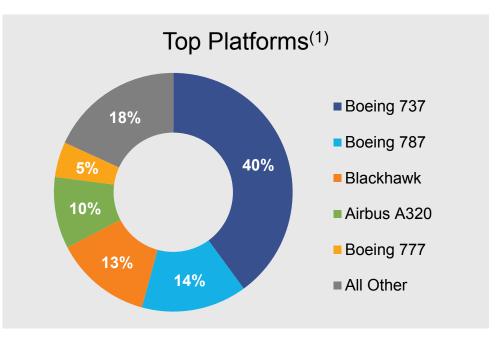
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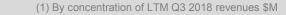
Titanium Forming

Titanium Forming – Overview



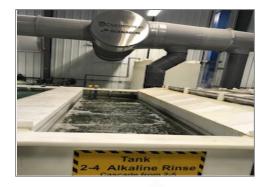








Titanium Forming – Value Proposition



STRUCTURAL SYSTEMS





- Large, complex close tolerance contoured shapes
- Vertically integrated, rate ready and customer focused
- Unique portfolio of capabilities
- Proprietary processes with design assist engineering

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Leverage Industry Capacity and Capability Constraints for Complex Forming





Titanium Forming – Trends & Growth Strategies

Industry Trends

- Increased OEM outsourcing to redirect higher level value-add, support rates and mitigate risk
- Increased use of titanium parts in new generation aircraft
- Increased technology, automation and robotics in manufacturing process
- Longer contract terms, typically 5-7 years

DCO Growth Strategies

- Focus and align to customer's operational, sourcing and risk mitigation strategies
- Increase capacity to meet rate readiness requirements
- Invest in talent, technologies, and new DCO operating system
- Continue to provide high quality and complex value added solutions

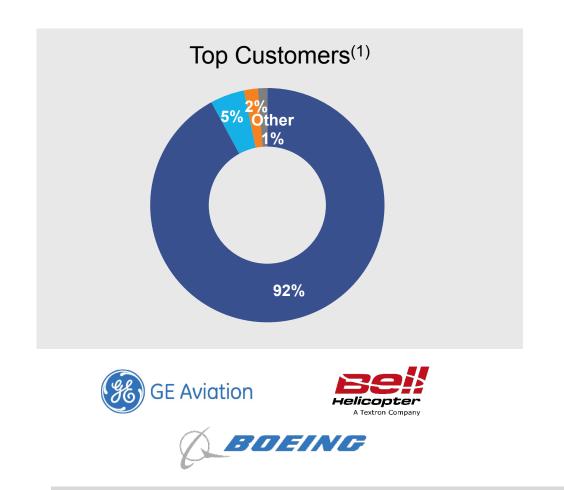


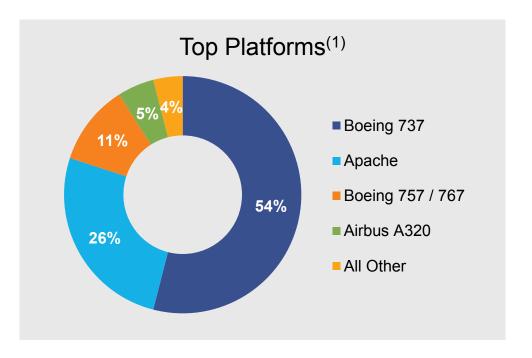




Composites

Composites – Overview





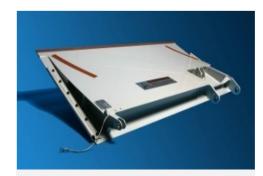




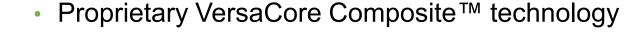
Composites – Value Proposition



VersaCore fairings



Flight control surface assemblies



- OEM approved rotorcraft blade repair station
- Composite, metal bonding & autoclave processing



Rotorcraft defense applications



Rotorcraft blade repair station

- Complex, critical flight surfaces
- Lean U.S. and Mexico operations





Composites – Trends & Growth Strategies

Industry Trends

- Adoption in new wide body designs expected to drive significant growth
- Increasing use of composites replacing metal
- Increased automation at OEMs and Tier 1s
- OEM focus on higher level assemblies vs. component manufacturing
- New manufacturing technologies driving lower costs

DCO Growth Strategies

- Proprietary VersaCore Composite™ technology and process
- Grow helicopter blade MRO business
- Maintain and leverage existing platforms
- Expand on missile defense and integrated product technology
- Expansion of Mexico capabilities and capacity

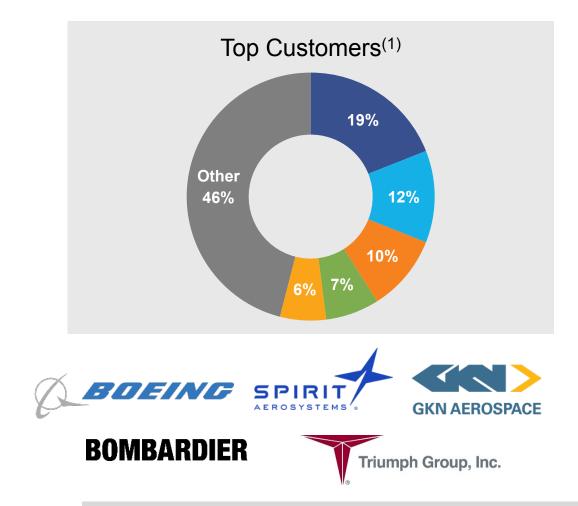


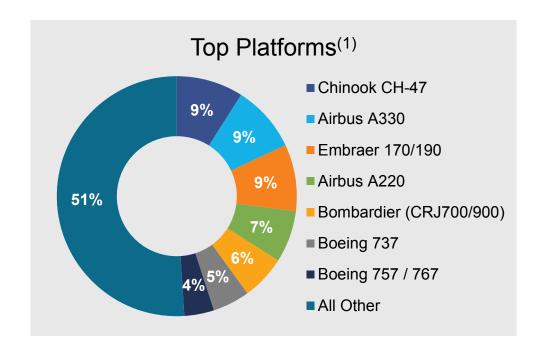




Aluminum Forming and Chemical Milling

Aluminum Forming and Chemical Milling – Overview









STRUCTURAL SYSTEMS Aluminum Forming and Chemical Milling – Value Proposition



CNC



High-speed machining

Brake press (large, complex)



Chemical milling

- Proprietary forming methodology •
- Integrated large and complex forming, chemical milling, machining and assembly
- Differentiated manufacturing processes and tool design •
- Highly experienced team and available capacity provide rate readiness





Aluminum Forming and Chemical Milling – Trends & Growth Strategies

Industry Trends

- Niche segment with limited number of competitors
- Initial high cost of capital is a barrier to entry for more competition
- Limited competition with chemical milling capabilities for complex, large parts
- Capability consolidation through M&A

DCO Growth Strategies

- Focus niche capabilities as a solution provider for the most complex products
- Increase workshare on fuselage, wing, engine inlet, leading edge skins and rotorcraft blade abrasion strips
- Leverage scale & unique capabilities for large, complex aluminum and aluminum-lithium applications which require chemical milling

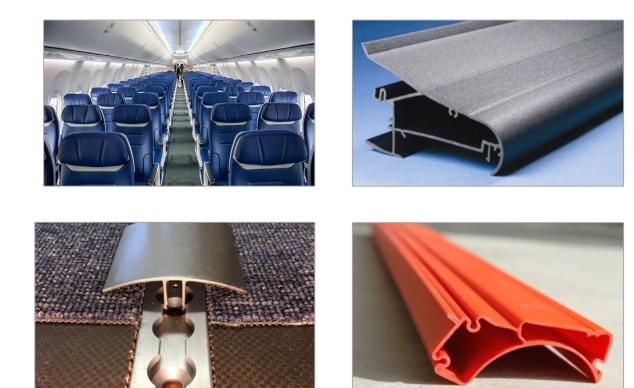






Extruded Plastics

Extruded Plastics – Value Proposition



- High technology extrusions
- Proprietary DCO materials
- Fabrication capability for value add
- Capacity to support significant growth

Limited Number of Players in a Niche Market





Extruded Plastics – Trends & Growth Strategies

Industry Trends

- Thermoplastic extrusions expected to continue to grow
- Replacing aluminum parts with fiber reinforced thermoplastics
- Customer experience, cabin density changes and premium upgrades driving spending on retrofits and interiors modifications

DCO Growth Strategies

- Drive share gain from competitors
- Expand capabilities to capture more value-add for customers
- Expand reach to MRO network through new channels



Structural Systems Strategy Summary

Extend Leadership Position in Proprietary Products and Solutions

Grow Strategic Relationships With Major Aerospace & Defense OEM Customers

- Continue to leverage niche capabilities to address complex solutions
- Leverage post restructuring cost structure and lean production practices to win new business
- Significantly grow Airbus business

Focus on Value Added Products and Services to Drive Sustainable Profitability

- Expand presence on high volume, high growth platforms
- Drive new technology VersaCore Composite[™]







M&A Strategy

Suman Mookerji

VP, STRATEGY AND M&A

Vision

Build a portfolio of niche and proprietary A&D businesses that are industry leaders in innovation and customer satisfaction

Mission

Acquire proprietary A&D engineered product businesses with EBITDA runway and aggressively execute on profit expansion plan



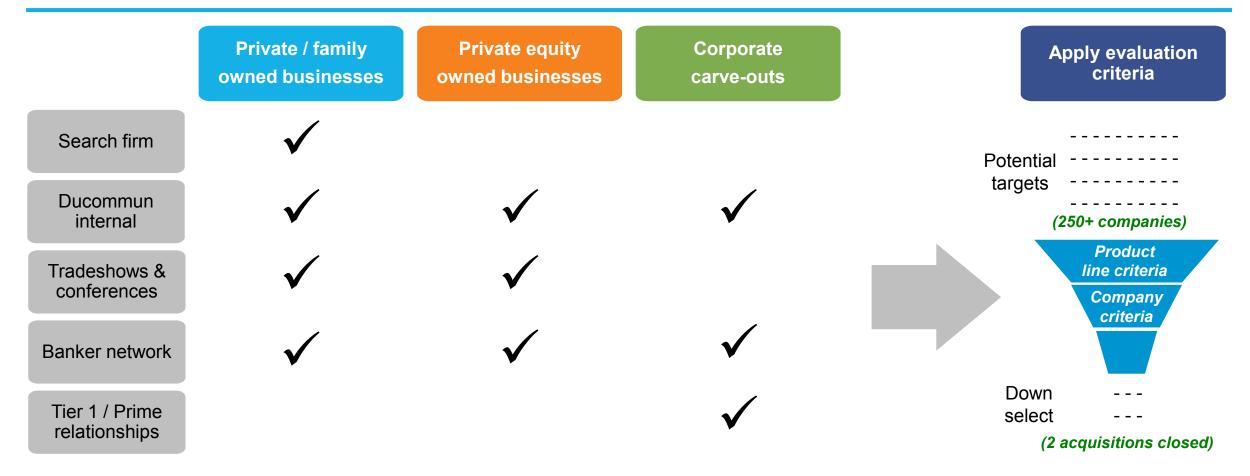
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Pipeline Development and Screening



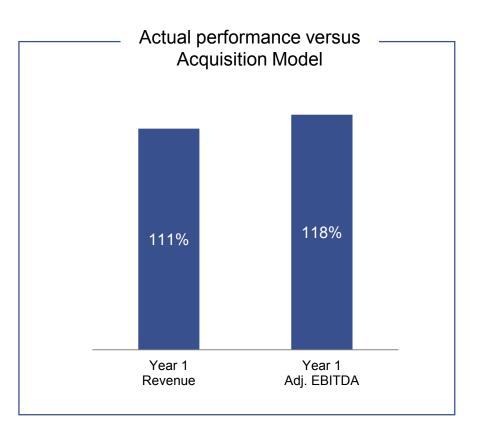
Proactive Pipeline Development





Case Study: Lightning Diversion Systems (LDS)

- Acquired in September 2017 for \$60 million
- World leader in radome lightning protection systems
- Advanced proprietary technology used on commercial, business and general aviation fixed wing aircraft and rotorcraft
- Over 90% of revenues on sole source basis
- · Leverages macro trend of more 'connected aircraft'
- Accretive to earnings within first year
- Successfully integrated into Ducommun



Acquisitions of LDS and CTP Provide Successful Models to Follow





✓ Continue building the pipeline of targets that meet the defined criteria

✓ Maintain cadence of closing acquisitions

✓ Aggressively execute EBITDA expansion plan for each deal

Execute Strategic Acquisitions to Drive Shareholder Value









Financial Outlook

Doug Groves VP, CFO AND TREASURER

Historical	Financia	Is - LTM Q3
Inotoriour		

(\$M, unless stated otherwise)

	LTM Q3		
	2016	2017	2018
Revenue	564.7	558.4	607.4
Adj. EBITDA	50.8	54.6	64.8
Adj. EBITDA %	9.0%	9.8%	10.7%
Gross Debt	180.0	224.7	230.7
Cash	9.5	3.7	3.6
Net Debt	170.5	221.0	227.1
Trailing Net Debt / EBITDA	3.4	4.0	3.5





Transformed & Realigned the Business

- Streamlined the organization through our restructure program
- Executed two strategic acquisitions
- Rationalized product portfolio

Reduced Costs & Improved Efficiency

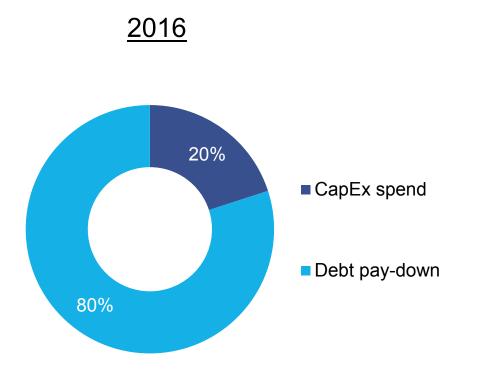
- Optimized and consolidated supply chain
- Improved asset utilization

- **Optimized Capital Structure**
- Debt refinancing in process to provide more flexibility
- Changed capital allocation strategy to fund acquisitions
- Improved operations will deliver sustainable profitability
- Balance sheet management continues to drive strong cash flow





Balanced Capital Allocation Strategy



<u>2018 – 2021</u>

- ✓ CapEx spend at ~2% of revenues
- ✓ Debt pay-down remains a priority

✓ **Disciplined M&A transactions**



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GROW revenue at a mid-single digit and <u>operating income at double digit CAGR</u> from 2018 through 2021

IDENTIFY strategic <u>organic investment and acquisition opportunities</u> to drive growth

DISCIPLINED capital allocation to drive <u>higher return on invested capital</u> and <u>refinance existing credit facilities</u> to provide more flexibility for investments

CONVERT greater than 100% of net income to cash each year





Investment Thesis

1

Proprietary and unique ranges of manufacturing capabilities, industry leading products, and aftermarket services

2

Refining and developing business model

3

5

Building a winning culture with top talent

4

Improving financials with significant runway

Strong customer relationships with OEMs and Tier 1s

6

Strong cash flow at greater than 100% of net income

Our Key Priority is to Deliver Exceptional Value to All Stakeholders







Closing Remarks

What Sets Us Apart

- ✓ Industry leading proprietary products
- Unique and niche capabilities in electronic and structural manufacturing services for products and assemblies
- Placement on industry leading commercial and military programs
- Developing and growing aftermarket support business
- ✓ Agile, flexible and efficient operating model and organization
- Executive leadership with Fortune 100 and top 5 private equity experience











Appendix

Key Facts

Ducommun Incorporated

NYSE: DCO Exchange/Ticker Share price⁽¹⁾ 52-week high / low⁽¹⁾ Diluted shares outstanding⁽²⁾ Market cap⁽¹⁾ Cash⁽²⁾ Net debt outstanding⁽²⁾ Enterprise value LTM Q3 2018 revenues LTM Q3 2018 consolidated adjusted EBITDA⁽³⁾

\$37.16 \$41.40 / \$25.06 11.7 million \$423.7 million \$3.6 million \$227.1 million \$650.8 million \$607.4 million \$64.8 million







Non-GAAP Financial Measures

Note Regarding Non-GAAP Financial Information: This presentation contains non-GAAP financial measures, including Adjusted EBITDA (which excludes interest expense, income tax expense (benefit), depreciation, amortization, stock-based compensation expense, net gain on divestitures, loss on extinguishment of debt, goodwill impairment, intangible asset impairment, and restructuring charges).

The Company believes the presentation of these non-GAAP financial measures provide important supplemental information to management and investors regarding financial and business trends relating to its financial condition and results of operations. The Company's management uses these non-GAAP financial measures along with the most directly comparable GAAP financial measures in evaluating the Company's actual and forecasted operating performance, capital resources and cash flow. The non-GAAP financial information presented herein should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The Company discloses different non-GAAP financial measures in order to provide greater transparency and to help the Company's investors to more meaningfully evaluate and compare the Company's results to its previously reported results. The non-GAAP financial measures that the Company uses may not be comparable to similarly titled financial measures used by other companies.

We define backlog as customer placed purchase orders and long-term agreements with firm fixed prices and firm delivery dates of 24 months of less. Backlog is subject to delivery delays or program cancellations, which are beyond our control. Backlog is affected by timing differences in the placement of customer orders and tends to be concentrated in several programs to a greater extent than our net revenues. Backlog in industrial markets tends to be of a shorter duration and is generally fulfilled within a 3-month period. As a result of these factors, trends in our overall level of backlog may not be indicative of trends in our future net revenues.

For more information on our non-GAAP financial measures and a reconciliation of such measures to the nearest GAAP measure, please see the "Reconciliation of GAAP to Non-GAAP Measures" tables.





(dollars in thousands)

Net income	\$	17,846
Interest expense		11,859
Income tax expense (benefit)		(14,423)
Depreciation		13,309
Amortization		11,022
Stock-based compensation		3,825
Restructuring charges		19,726
Inventory step-up		1,681
Adjusted EBITDA	<u>\$</u>	64,845





Content on Commercial & Military Fixed Wing Aircraft



ELECTRONICS

- **1** Avionics systems
- Cockpit controls, lighted panels and switches
- **8** Radar assemblies
- **4** Fuel management systems
- **6** Brake systems
- 6 Engine and nacelle electronics
- Flight surface control systems
- 8 Communication and countermeasure systems
- Lightning diverter strips and suppressors

STRUCTURES

- Ailerons, spoilers, winglets and other flight control surfaces
- 1 Tail cones
- 12 Fuselage skins
- (13) Passenger and cargo doors
- Window surrounds
- **(15)** Engine ducts
- **(6)** Exhaust ducts and nozzles
- ① Extruded plastics (interior)





Content on Commercial & Military Rotary Aircraft





Content on Key Missile Platforms Land, Sea & Air









Investor Day

November 9, 2018