UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 28, 2019

DUCOMMUN INCORPORATED

(Exact name of registrant as specified in its charter)

Delaware

001-08174

(Commission File Number)

95-0693330 (IRS Employer Identification No.)

200 Sandpointe Avenue, Suite 700, Santa Ana, California (Address of principal executive offices)

92707-5759 (Zip Code)

Registrant's telephone number, including area code (657) 335-3665

N/A (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

(State or other jurisdiction of incorporation)

Item 2.02 Results of Operations and Financial Condition.

Ducommun Incorporated issued a press release on February 28, 2019 in the form attached hereto as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.Exhibit Title or Description99.1Ducommun Incorporated press release issued on February 28, 2019.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 28, 2019

DUCOMMUN INCORPORATED (Registrant) By: /s/ Douglas L. Groves

Douglas L. Groves Vice President, Chief Financial Officer and Treasurer 200 Sandpointe Avenue | Suite 700 Santa Ana, CA 92707-5759 657.335.3665 www.ducommun.com





Ducommun Reports Results for the Fourth Quarter Ended December 31, 2018

Revenue \$164 Million; Gross Margin 19.9%; Backlog* \$864 Million

SANTA ANA, California (February 28, 2019) – Ducommun Incorporated (NYSE:DCO) ("Ducommun" or the "Company") today reported results for its fourth quarter and year ended December 31, 2018.

Fourth Quarter 2018 Highlights

- Revenue of \$164.2 million
- GAAP net income of \$0.7 million, or \$0.06 per diluted share
- Adjusted net income for the quarter of \$5.2 million, or \$0.44 per diluted share
- Gross margin increased 180 basis points year-over-year to 19.9%
- Adjusted EBITDA of \$19.4 million

"I am happy to report that Ducommun had a strong finish to 2018," said Stephen G. Oswald, chairman, president, and chief executive officer. "Fourth quarter revenue grew significantly, up 15% year-over-year, to \$164 million, gross margins posted an impressive improvement to 19.9%, and the backlog* rose to \$864 million, which is a new all-time record, and up over \$125 million from the end of 2017. We also completed our restructuring activities on time and as committed, without any customer disruptions, positioning us as leaner and better-focused on the Company's core capabilities and platforms. The success last year was also indicative of the many actions taken to improve the leadership, streamline our operations, increase capacity utilization, and reflects the hard work and dedication of our team members in serving customers and reaching our goals. In addition, we've strengthened our position as a leading electronics and structural provider to the world's top commercial aerospace and defense platforms by leveraging innovation and recent acquisitions to win business and penetrate new markets. As we begin 2019, I expect continued success in the marketplace and capturing more growth opportunities along with posting solid financial results."

Fourth Quarter Results

Net revenue for the fourth quarter of 2018 was \$164.2 million, compared to \$142.3 million for the fourth quarter of 2017. The 15.4% increase year-over-year was due to the following:

- \$17.0 million higher revenue in the Company's commercial aerospace end-use markets due to additional content and increasing build rates on the Company's large aircraft platforms; and
- \$8.1 million higher revenue within the Company's military and space end-use markets due to increased shipments on the Company's missile platforms; partially offset by
- \$3.2 million lower revenue within the Company's industrial end-use markets.

Net income for the fourth quarter of 2018 was \$0.7 million, or \$0.06 per diluted share, compared to \$9.5 million, or \$0.82 per diluted share, for the fourth quarter of 2017. The year-over-year decrease was due to a tax benefit of \$14.5 million in the prior year period as a result of the 2017 Tax Cuts and Jobs Act. This decrease was partially offset by higher gross profit of \$6.9 million due to higher revenue and improved operating performance, and lower restructuring charges of \$4.9 million, of which \$0.5 million was included in cost of sales in the prior year.

Gross profit for the fourth quarter of 2018 was \$32.7 million, or 19.9% of revenue, compared to gross profit of \$25.8 million, or 18.1% of revenue, for the fourth quarter of 2017. The increase in gross margin percentage year-over-year was due to lower compensation and benefits costs, favorable product mix, and favorable manufacturing volume, partially offset by an increase in other manufacturing costs.

Operating income for the fourth quarter of 2018 was \$6.3 million, or 3.8% of revenue, compared to an operating loss of \$(2.6) million, or (1.8)% of revenue, in the comparable period last year. The year-over-year improvement in operating income of \$8.9 million was due to higher revenue and lower restructuring charges of \$4.9 million, of which \$0.5 million was included in cost of sales in the prior year, partially offset by higher SG&A expenses of \$2.5 million.

Interest expense for the fourth quarter of 2018 was \$3.8 million compared to \$2.8 million in the comparable period of 2017. The year-over-year increase was due to a higher debt balance as a result of the acquisition of Certified Thermoplastics Co., LLC ("CTP") in April 2018 and higher interest rates.

Adjusted EBITDA for the fourth quarter of 2018 was \$19.4 million, or 11.8% of revenue, compared to \$13.8 million, or 9.7% of revenue, for the comparable period in 2017.

* The Company defines backlog as potential revenue and is based on customer placed purchase orders and long-term agreements ("LTAs") with firm fixed price and firm delivery dates of 24 months or less. Backlog as of December 31, 2018 was \$864.4 million compared to \$726.5 million as of December 31, 2017. Under ASC 606, the Company defines remaining performance obligations as customer placed purchase orders with firm fixed price and firm delivery dates. The remaining performance obligations disclosed under ASC 606 were \$722.8 million.

Business Segment Information

Electronic Systems

Electronic Systems reported net revenue for the current quarter of \$85.3 million, compared to \$77.2 million for the fourth quarter of 2017. The year-over-year increase was due to the following:

- \$6.8 million higher revenue within the Company's commercial aerospace end-use markets due to additional content and higher build rates on the Company's large aircraft platforms; and
- \$4.5 million higher revenue within the Company's military and space end-use markets due to increased demand, which favorably
 impacted the Company's missile platforms; partially offset by
- \$3.2 million lower revenue within the Company's industrial end-use markets.

Electronic Systems operating income for the current year fourth quarter of \$7.5 million, or 8.7% of revenue, compared to \$6.9 million, or 8.9% of revenue, for the comparable quarter in 2017. The year-over-year increase was due to lower inventory purchase accounting adjustments of \$1.2 million, partially offset by higher restructuring charges of \$1.2 million.

Structural Systems

Structural Systems reported net revenue for the current quarter of \$78.9 million, compared to \$65.1 million for the fourth quarter of 2017. The year-over-year increase was due to the following:

- \$10.2 million higher revenue within the Company's commercial aerospace end-use markets due to higher build rates on the Company's large aircraft platforms; and
- \$3.6 million higher revenue within the Company's military and space end-use markets due to increased shipments on the Company's rotary-wing aircraft platforms.

Structural Systems operating income for the current-year fourth quarter was \$5.7 million, or 7.2% of revenue, compared to an operating loss of \$(2.6) million, or (4.0)% of revenue, for the fourth quarter of 2017. The year-over-year increase was due to lower restructuring charges of \$4.7 million and improved operating performance.

Corporate General and Administrative ("CG&A") Expense

CG&A expense for the fourth quarter of 2018 was \$6.9 million, or 4.2% of total Company revenue, compared to \$6.9 million, or 4.8% of total Company revenue, in the comparable quarter in the prior year. The CG&A expense was essentially flat in the current year quarter due to higher compensation and benefit costs of \$0.8 million and higher other debt refinancing costs of \$0.7 million, partially offset by lower restructuring charges of \$1.5 million.

Conference Call

A teleconference hosted by Stephen G. Oswald, the Company's chairman, president, and chief executive officer, and Douglas L. Groves, the Company's vice president, chief financial officer and treasurer, will be held today, February 28, 2019 at 2:00 p.m. PT (5:00 p.m. ET) to review these financial results. To participate in the teleconference, please call 844-239-5278 (international 574-990-1017) approximately ten minutes prior to the conference time. The participant passcode is 7476038. Mr. Oswald and Mr. Groves will be speaking on behalf of the Company and anticipate the call (including Q&A) to last approximately 45 minutes.

This call is being webcast and can be accessed directly at the Ducommun website at <u>www.ducommun.com</u>. Conference call replay will be available after that time at the same link or by dialing 855-859-2056, passcode 7476038.

About Ducommun Incorporated

Ducommun Incorporated delivers value-added innovative manufacturing solutions to customers in the aerospace, defense and industrial markets. Founded in 1849, the Company specializes in two core areas - Electronic Systems and Structural Systems - to produce complex products and components for commercial aircraft platforms, mission-critical military and space programs, and sophisticated industrial applications. For more information, visit <u>www.ducommun.com</u>.

Forward Looking Statements

This press release and any attachments include "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, in particular, earnings guidance, the Company's restructuring plan and any statements about the Company's plans, strategies and prospects. The Company generally uses the words "may," "will," "could," "expect," "anticipate," "believe," "estimate," "plan," "intend" and similar expressions in this press release and any attachments to identify forward-looking statements. The Company bases these forward-looking statements on its current views with respect to future events and financial performance. Actual results could differ materially from those projected in the forward-looking statements. These forward-looking statements are subject to risks, uncertainties and assumptions, including, among other things: whether the anticipated pre-tax restructuring charges will be sufficient to address all anticipated restructuring costs, including related to employee separation, facilities consolidation, inventory write-down and other asset impairments; whether the expected cost savings from the restructuring will ultimately be obtained in the amount and during the period anticipated; whether the restructuring in the affected areas will be sufficient to build a more cost efficient. focused, higher margin enterprise with higher returns for the Company's shareholders; the impact of the Company's debt service obligations and restrictive debt covenants; the Company's end-use markets are cyclical; the Company depends upon a selected base of industries and customers; a significant portion of the Company's business depends upon U.S. Government defense spending; the Company is subject to extensive regulation and audit by the Defense Contract Audit Agency; contracts with some of the Company's customers contain provisions which give the its customers a variety of rights that are unfavorable to the Company; further consolidation in the aerospace industry could adversely affect the Company's business and financial results; the Company's ability to successfully make acquisitions, including its ability to successfully integrate, operate or realize the projected benefits of such businesses; the Company relies on its suppliers to meet the quality and delivery expectations of its customers; the Company uses estimates when bidding on fixed-price contracts which estimates could change and result in adverse effects on its financial results; the impact of existing and future laws and regulations; the impact of existing and future accounting standards and tax rules and regulations; environmental liabilities could adversely affect the Company's financial results; cyber security attacks, internal system or service failures may adversely impact the Company's business and operations; and other risks and uncertainties, including those detailed from time to time in the Company's periodic reports filed with the Securities and Exchange Commission. You should not put undue reliance on any forward-looking statements. You should understand that many important factors, including those discussed herein, could cause the Company's results to differ materially from those expressed or suggested in any forward-looking statement. Except as required by law, the Company does not undertake any obligation to update or revise these forward-looking statements to reflect new information or events or circumstances that occur after the date of this news release or to reflect the occurrence of unanticipated events or otherwise. Readers are advised to review the Company's filings with the Securities and Exchange Commission (which are available from the SEC's EDGAR database at www.sec.gov, at various SEC reference facilities in the United States and through the Company's website).

Note Regarding Non-GAAP Financial Information

This release contains non-GAAP financial measures, including Adjusted EBITDA (which excludes interest expense, income tax expense [benefit], depreciation, amortization, stock-based compensation expense, restructuring charges, inventory purchase accounting adjustments, loss on extinguishment of debt, and other debt refinancing costs). In addition, certain prior period amounts have been reclassified to conform to current year's presentation.

The Company believes the presentation of these non-GAAP measures provide important supplemental information to management and investors regarding financial and business trends relating to its financial condition and results of operations. The Company's management uses these non-GAAP financial measures along with the most directly comparable GAAP financial measures in evaluating the Company's actual and forecasted operating performance, capital resources and cash flow. The non-GAAP financial information presented herein should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The Company discloses different non-GAAP financial measures in order to provide greater transparency and to help the Company's investors to more meaningfully evaluate and compare Ducommun's results to its previously reported results. The non-GAAP financial measures that the Company uses may not be comparable to similarly titled financial measures used by other companies. We define backlog as potential revenue and is based on customer placed purchase orders and long-term agreements ("LTAs") with firm fixed price and firm delivery dates of 24 months or less. The majority of the LTAs do not meet the definition of a contract under ASC 606 and thus, the backlog amount disclosed herein is greater than the backlog amount disclosed under ASC 606. Backlog is subject to delivery delays or program cancellations, which are beyond our control. Backlog is affected by timing differences in the placement of customer orders and tends to be concentrated in several programs to a greater extent than our net revenues. Backlog in industrial markets tends to be of a shorter duration and is generally fulfilled within a three month period. As a result of these factors, trends in our overall level of backlog may not be indicative of trends in our future net revenues.

CONTACTS:

Douglas L. Groves, Vice President, Chief Financial Officer and Treasurer, 657.335.3665 Chris Witty, Investor Relations, 646.438.9385, <u>cwitty@darrowir.com</u>

[Financial Tables Follow]

DUCOMMUN INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited) (In thousands)

	December 3 2018	31, December 31, 2017
Assets		
Current Assets		
Cash and cash equivalents	\$ 10	0,263 \$ 2,150
Accounts receivable, net	67	7,819 74,064
Contract assets	86	6,665 —
Inventories	101	1,125 122,161
Production cost of contracts	11	1,679 11,204
Other current assets	g	9,839 11,435
Total Current Assets	287	7,390 221,014
Property and Equipment, Net	107	7,045 110,252
Goodwill	136	6,057 117,435
Intangibles, Net	112	2,092 114,693
Non-Current Deferred Income Taxes		308 261
Other Assets	5	5,251 3,098
Total Assets	\$ 648	8,143 \$ 566,753
Liabilities and Shareholders' Equity		
Current Liabilities		
Accounts payable	\$ 69	9,274 \$ 51,907
Contract liabilities	17	7,145 —
Accrued liabilities	37	7,786 28,329
Current portion of long-term debt	2	2,330 —
Total Current Liabilities	126	6,535 80,236
Long-Term Debt, Less Current Portion	226	6,961 216,055
Non-Current Deferred Income Taxes	18	8,070 15,981
Other Long-Term Liabilities	19	9,752 18,898
Total Liabilities	391	1,318 331,170
Commitments and Contingencies		
Shareholders' Equity		
Common stock		114 113
Additional paid-in capital	83	3,712 80,223
Retained earnings	180	0,356 161,364
Accumulated other comprehensive loss	(7	7,357) (6,117)
Total Shareholders' Equity	256	6,825 235,583
Total Liabilities and Shareholders' Equity	\$ 648	8,143 \$ 566,753

DUCOMMUN INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Quarterly Information Unaudited) (In thousands, except per share amounts)

		Three M	onths E	Ended	Years Ended							
	December 31, 2018			December 31, 2017	C	December 31, 2018		December 31, 2017				
Net Revenues	\$	164,183	\$	142,258	\$	629,307	\$	558,183				
Cost of Sales		131,486		116,486		506,711		455,050				
Gross Profit		32,697		25,772		122,596		103,133				
Selling, General and Administrative Expenses		22,531		20,064		84,007		79,139				
Restructuring Charges		3,887		8,296		14,671		8,360				
Operating Income (Loss)		6,279		(2,588)		23,918		15,634				
Interest Expense		(3,838)		(2,826)		(13,024)		(8,870)				
Loss on Extinguishment of Debt		(926)		_		(926)		_				
Other Income, Net		276		357		303		845				
Income (Loss) Before Taxes		1,791	·	(5,057)		10,271	·	7,609				
Income Tax Expense (Benefit)		1,118		(14,541)		1,236		(12,468)				
Net Income	\$	673	\$	9,484	\$	9,035	\$	20,077				
Earnings Per Share												
Basic earnings per share	\$	0.06	\$	0.84	\$	0.79	\$	1.78				
Diluted earnings per share	\$	0.06	\$	0.82	\$	0.77	\$	1.74				
Weighted-Average Number of Common Shares Outstanding												
Basic		11,415		11,246		11,390		11,290				
Diluted		11,713		11,504		11,659		11,558				
Gross Profit %		19.9%		18.1 %		19.5%		18.5 %				
SG&A %		13.7%		14.1 %		13.3%		14.2 %				
Operating Income (Loss) %		3.8%		(1.8)%		3.9%		2.8 %				
Net Income %		0.4%		6.7 %		1.4%		3.6 %				
Effective Tax (Benefit) Rate		62.4%		(287.5)%		12.0%		(163.8)%				

DUCOMMUN INCORPORATED AND SUBSIDIARIES BUSINESS SEGMENT PERFORMANCE (Unaudited) (In thousands)

				Three	e Months Ended							Years Ended			
	% Change	De	ecember 31, 2018	De	ecember 31, 2017	% of Net Revenues 2018	% of Net Revenues 2017	% Change	De	ecember 31, 2018	D	ecember 31, 2017	% of Net Revenues 2018	%of Net Revenues 2017	
let Revenues															
Electronic Systems	10.5%	\$	85,262	\$	77,170	51.9 %	54.2 %	6.7%	\$	337,868	\$	316,723	53.7 %	56.7 %	
Structural Systems	21.3%		78,921		65,088	48.1 %	45.8 %	20.7%		291,439		241,460	46.3 %	43.3 %	
Total Net Revenues	15.4%	\$	164,183	\$	142,258	100.0 %	100.0 %	12.7%	\$	629,307	\$	558,183	100.0 %	100.0 %	
Segment Operating Income Loss)															
Electronic Systems		\$	7,453	\$	6,856	8.7 %	8.9 %		\$	30,916	\$	31,236	9.2 %	9.9 %	
Structural Systems		•	5,683	÷	(2,592)	7.2 %	(4.0)%		•	19,063	•	5,790	6.5 %	2.4 %	
			13,136		4,264					49,979		37,026			
Corporate General and Administrative Expenses										-,		. ,			
.)			(6,857)		(6,853)	(4.2)%	(4.8)%			(26,061)		(21,392)	(4.1)%	(3.8)	
Total Operating Income (Loss)		\$	6,279	\$	(2,589)	3.8 %	(1.8)%		\$	23,918	\$	15,634	3.8 %	2.8 %	
djusted EBITDA															
Electronic Systems															
Operating Income (Loss)		\$	7,453	\$	6,856				\$	30,916	\$	31,236			
Other Income			92		357					119		645			
Depreciation and															
Amortization			3,201		3,681					14,223		13,888			
Restructuring Charges			2,370		1,190					4,776		1,190			
Inventory Purchase															
Accounting Adjustments			_		1,111					_		1,235			
			13,116		13,195	15.4 %	17.1 %			50,034		48,194	14.8 %	15.2 9	
Structural Systems															
Operating Income (Loss)			5,683		(2,592)					19,063		5,790			
Other Income			184		(2,002)					184		200			
Depreciation															
and Amortization			3,015		1,981					10,525		8,860			
Restructuring Charges			1,149		5,802					7,897		5,866			
Inventory Purchase															
Accounting Adjustments			_		_					622		_			
			10,031		5,191	12.7 %	8.0 %			38,291		20,716	13.1 %	8.6 9	
Corporate General and															
Administrative Expenses (1)															
Operating loss			(6,857)		(6,853)					(26,061)		(21,392)			
Depreciation			(0,001)		(0,000)					(20,001)		(21,002)			
and Amortization			445		34					548		97			
Stock-Based Compensation															
Expense Restructuring			1,626		411					5,040		4,675			
Charges			321		1,782					2,119		1,782			
Other Debt Refinancing			007							007					
Costs			697		(4.626)					697		(14.020)			
Adjusted EBITDA			(3,768)		(4,626)					(17,657)		(14,838)			
EBITDA		\$	19,379	\$	13,760	11.8 %	9.7 %		\$	70,668	\$	54,072	11.2 %	9.7 %	
Capital Expenditures															
Electronic Systems		\$	1,628	\$	763				\$	6,719	\$	5,019			
Structural Systems			2,539		3,462					9,104		20,679			
Corporate Administration			139		_					514		775			
Total Capital		¢		¢					¢		¢				
Expenditures		\$ ither t	4,306	\$	4,225				\$	16,337	\$	26,473			

(1) Includes costs not allocated to either the Electronic Systems or Structural Systems operating segments.

DUCOMMUN INCORPORATED AND SUBSIDIARIES GAAP TO NON-GAAP OPERATING INCOME AND AS A PERCENTAGE OF NET REVENUES RECONCILIATION (Unaudited) (In thousands)

		Three Mo	nths Ei	nded		Years Ended		t
GAAP To Non-GAAP Net Revenues	D	ecember 31, 2018	D	ecember 31, 2017	December 31, 2018		D	ecember 31, 2017
Total Ducommun Net Revenues	\$	164,183	\$	142,258	\$	629,307	\$	558,183
Effect of Adoption of ASC 606		1,584		_		(15,712)		_
Adjusted Total Ducommun Net Revenues	\$	165,767	\$	142,258	\$	613,595	\$	558,183
Electronic Systems Net Revenues	\$	85,262	\$	77,170	\$	337,868	\$	316,723
Effect of Adoption of ASC 606		3,128		—		(7,120)		_
Adjusted Electronic Systems Net Revenues	\$	88,390	\$	77,170	\$	330,748	\$	316,723
Structural Systems Net Revenues	\$	78,921	\$	65,088	\$	291,439	\$	241,460
Effect of Adoption of ASC 606		(1,544)				(8,592)		_
Adjusted Structural Systems Net Revenues	\$	77,377	\$	65,088	\$	282,847	\$	241,460

				Three Months	Ended	Years Ended							
GAAP To Non-GAAP Operating Income		December 31, 2018		ecember 31, 2017	% of Net Revenues 2018	% of Net Revenues 2017	De	December 31, 2018		ecember 31, 2017	% of Net Revenues 2018	% of Net Revenues 2017	
GAAP Operating income	\$	6,279	\$	(2,589)			\$	23,918	\$	15,634			
GAAP Operating income - Electronic Systems	\$	7,453	\$	6,856			\$	30,916	\$	31,236			
Adjustments:		,		-,				,		- ,			
Effect of Adoption of ASC 606		(460)		_				(2,370)		_			
Restructuring charges		2,370		1,190				4,776		1,190			
Inventory purchase accounting adjustments				1,111				_		1,235			
Adjusted operating income - Electronic Systems		9,363		9,157	10.6%	11.9%		33,322		33,661	10.1%	10.6%	
GAAP Operating income - Structural Systems		5,683		(2,592)				19,063		5,790			
Adjustments:													
Effect of Adoption of ASC 606		1,435		_				(1,884)		_			
Restructuring charges		1,149		5,802				7,897		5,866			
Inventory purchase accounting adjustments		_		_				622		_			
Adjusted operating income - Structural Systems		8,267		3,210	10.7%	4.9%		25,698		11,656	9.1%	4.8%	
GAAP Operating loss - Corporate		(6,857)		(6,853)				(26,061)		(21,392)			
Adjustment:													
Restructuring charges		321		1,782				2,119		1,782			
Other debt refinancing costs		697		_				697		_			
Adjusted operating loss - Corporate		(5,839)		(5,071)				(23,245)		(19,610)			
Total adjustments		5,512		9,885				11,857		10,073			
Adjusted operating income	\$	11,791	\$	7,296	7.1%	5.1%	\$	35,775	\$	25,707	5.8%	4.6%	

DUCOMMUN INCORPORATED AND SUBSIDIARIES GAAP TO NON-GAAP EARNINGS AND EARNINGS PER SHARE RECONCILIATION (Unaudited) (In thousands, except per share amounts)

		Three Mo	nths E	nded	Years Ended				
GAAP To Non-GAAP Earnings	Dec	ember 31, 2018	December 31, 2017		De	December 31, 2018		cember 31, 2017	
GAAP Net income	\$		\$	9,484		9,035	\$	20,077	
Adjustments:									
Tax Cuts Jobs Act ⁽¹⁾⁽³⁾		—		(12,590)		—		(12,590)	
Restructuring charges ⁽²⁾⁽³⁾		3,187		6,879		12,277		6,929	
Inventory purchase accounting adjustments (2)(3)		_		871		516		968	
Loss on extinguishment of debt ⁽²⁾		769				769		_	
Other debt refinancing costs ⁽²⁾		579		_		579		_	
Total adjustments		4,535		(4,840)		14,141		(4,693)	
Adjusted net income	\$	5,208	\$	4,644	\$	23,176	\$	15,384	

		Three Mo	nths Ended	Years Ended					
GAAP Earnings Per Share To Non-GAAP Earnings Per Share	Dec	ember 31, 2018	Decemb 201	,	December 31, 2018		Dec	ember 31, 2017	
GAAP Diluted Earnings Per Share ("EPS")	\$	0.06	\$	0.82	\$ 0.7		\$	1.74	
Adjustments:									
Tax Cuts Jobs Act ⁽¹⁾⁽³⁾		_		(1.10)		_		(1.09)	
Restructuring charges ⁽²⁾⁽³⁾		0.27		0.60		1.05		0.60	
Inventory purchase accounting adjustments (2)(3)		_		0.08		0.05		0.08	
Loss on extinguishment of debt ⁽²⁾		0.06		_		0.07			
Other debt refinancing costs ⁽²⁾		0.05		—		0.05			
Total adjustments		0.38		(0.42)		1.22		(0.41)	
Adjusted Diluted EPS	\$	0.44	\$	0.40	\$	1.99	\$	1.33	
Shares used for adjusted diluted EPS		11,713	1	1,504		11,659		11,558	

(1) Net impact of Tax Cuts Jobs Act and \$0.5 million in 2016 state income tax adjustments.

(2) Includes tax rate of 17.0% for 2018 adjustments.

(3) Includes tax rate of 21.6% for 2017 adjustments.